

## FY09 3Q Summary of Financial Results (Consolidated)

January 29, 2010

Company Name **Wacom Co., Ltd.**

(Code Number: 6727 TSE1)

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### 1. FY09 3Q Consolidated Financial Results (April 1, 2009 – December 31, 2009)

#### (1) Business Performance

(rounded off to mY)

	Sales		Operating Profit		Recurring Profit		Net Profit	
	mY	%	mY	%	mY	%	mY	%
FY09 3Q	23,568	(-12.4)	2,256	(-41.0)	2,337	(-37.5)	1,533	(-33.2)
FY08 3Q	26,891	( - )	3,824	( - )	3,739	( - )	2,296	( - )

	Net Profit per Share Outstanding		Net Profit per Diluted Share Outstanding	
	Yen	Sen	Yen	Sen
FY09 3Q	3,815.93		3,807.23	
FY08 3Q	5,474.16		5,458.47	

#### (2) Financial Position (Consolidated)

	Total Assets	Net Assets	Equity Ratio	Net Assets per Share	
	mY	mY	%	Yen	Sen
FY09 3Q	28,537	17,924	62.8	44,614.56	
FY08	25,631	17,796	69.4	44,303.37	

(For Reference) Net Assets FY09 3Q 17,924mY FY08 17,796mY

### 2. Dividend

(Record date)	Dividend Per Share									
	1Q		2Q		3Q		End of FY		FY Total	
	Yen	Sen	Yen	Sen	Yen	Sen	Yen	Sen	Yen	Sen
FY08	-		0.00		-		3,000.00		3,000.00	
FY09	-		0.00							
FY09 (estimates)					-		3,000.00		3,000.00	

Changes in dividend per share of FY09 3Q : No

### 3. Consolidated Business Forecasts of FY09 (April 1, 2009 – March 31, 2010)

	Sales		Operating Profit		Recurring Profit		Net Profit		Net Profit per Share Outstanding	
	mY	%	mY	%	mY	%	mY	%	Yen	Sen
Full Year	32,300	(-4.5)	3,000	(-30.4)	3,050	(-27.0)	1,930	(-25.2)	4,803.91	

Changes in Consolidated Business Forecasts of FY09 3Q: No

#### 4. Other

- 1) Reclassification of significant subsidiaries during the period (Reclassification due to the change in scope of consolidation) : No
- 2) Acceptance of simple accounting method approach and particular accounting items for preparing consolidated financial statements : Yes
- 3) Changes in accounting principles, procedures and methods of presentation in consolidated financial statements (Changes in significant items that form the basis for preparing consolidated financial statements)
  - Changes resulting from revisions in accounting standards : No
  - Changes other than those above : No
- 4) Numbers of shares outstanding (Common stock)
  - Number of shares outstanding at end of year (including treasury stock): 12/09: 421,756  
3/09: 421,696
  - Number of treasury stock outstanding at end of year: 12/09: 20,000 3/09: 20,000
  - Number of average shares for fiscal period (total consolidated fiscal year): 12/09: 401,741  
12/08: 419,428

\* Forward-looking statements regarding future events and performance contained in this presentation are based on currently available information and involve risks and uncertainties. Please note that actual results could materially differ from those expressed or implied by the forward-looking statements in this presentation due to these risks and uncertainties.

(Accompanying data)

Consolidated Balance Sheet (Summary), Consolidated Profit and Loss Statement (Summary), Consolidated Cash Flow Statement (Summary), and Segment Information (Summary).

[Qualitative news and financial statements]

〈Qualitative news for consolidated business performance〉

Wacom Group's business environment for FY09 3Q (from April 1, 2009 to December 31, 2009) has remained severe since the latter part of the previous fiscal year, due to a decrease of corporate investment in plant and equipment and sluggish consumer consumption. Yet on the other hand, the global economic situation is showing signs of having bottomed out, thanks to the economic stimulus measures of each government. In the foreign exchange market, the U.S. dollar and Euro showed a significant depreciation against the Japanese yen compared to the previous fiscal year.

The Japanese economy continues to show a significant decrease in corporate capital investment and export, a worsened employment rate, and an income environment with a continuing low level of consumer consumption, though domestic production activities of automobiles and flat panel TVs showed gradual recovery owing to the economic stimulus measures. In the US., the financial crisis averted and consumer consumption went out of the worst period owing to the extension of home buyer tax credit and the federal "Cash for Clunkers" program. However, corporate capital investment and consumer consumption are still flagging due to an on-going high unemployment rate and continuous inventory adjustment. The EU economy shows a pickup though it's at a low level owing to the economic stimulus measures by each government. However, each country wasn't on a track to recovery due to the decrease in corporate capital investment, the sluggish consumer consumption caused by worsening employment conditions, and the deep-seated credit crunch for financial institutes demonstrated by the Dubai debt crisis. The economy in the Asia-Oceania countries in general shows a steady recovery trend. The Chinese economy is making a favorable recovery led by domestic demand, which also gives South Korea and Taiwan ripple effects of export expansion.

Under the above conditions, Wacom aggressively devoted its efforts to developing new technologies, and developing, manufacturing, and selling new products as well as efficient cost control. The Company announced a new user interface strategy by adding on multi-touch in September, and at the same time, released a new series of consumer tablets, "Bamboo". The Company also began to provide a new multi-touch sensor system that supports the functions of Windows 7 to major PC manufacturers, strengthening its leadership in the user interface field. Additionally in the music device field as a new entry, Wacom completed the development of a professional DJ interface device "nextbeat" and released it in Japan and Europe. The Company set up to promote the IT infrastructure such as a global ERP system and a global SCM system which increases its productivity and supports its future growth.

As a result, the consolidated FY09 3Q business results ended in sales of ¥23.57bn (-12.4% YoY), operating profit ¥2.26bn (-41.0% YoY), recurring profit ¥2.34bn (-37.5% YoY), and net profit ¥1.53bn (-33.2% YoY).

(Business Segment Performance)

1) ESD business

The tablet business, also known as the core business of Electronic Systems and Devices (ESD), as a whole, the sales showed a slight decrease in the harsh conditions such as a decrease of corporate investment in plant and equipment and sluggish consumer consumption despite that the Company took the measure of developing new products to drive up consumer demand. In the professional graphics segment, the sales increased slightly due to the high ratio of low-priced models despite the favorable sales growth of “Intuos4” released in March. On the consumer tablet side, “Bamboo” series recovered a sales drop of the previous product in 1H owing to “Bamboo” new series adding on multi-touch function launched in September. As for LCD tablets, the business was significantly influenced by the reduction of corporate investment in plant and equipment and its sales also decreased. With regard to the components business, the multi touch sensor system for Windows 7 was mass-produced and the shipment began in August. However, sales recorded a remarkable decrease because the acknowledgment of the touch function to ordinary users doesn't advance quickly, as a result, sales to major customers of the components business were also sluggish.

As a result, the ESD business FY09 3Q sales ended at ¥23.27bn (-11.5% YoY), and operating profit ¥3.62bn (-31.8% YoY).

2) ECS business

The Engineering Collaborative Solutions (ECS) business suffered from the severe business environment. Its sales remained at a lower level due to the decrease of manufacturer's investment in plant and equipment. In the above-mentioned situation, the ECS business made efforts to promote inquiry by refurbishing the website and through domestic exhibitions. The latest product, “ECAD / dio” Ver. 10.0 was launched in September.

As a result, ECS business FY09 3Q sales ended at ¥300mn (-48.9% YoY) and operating loss ¥76mn (OP ¥36mn FY08 3Q).

## (Business Overview by Area)

### Japan

The ESD business continued to remain in a severe situation as a whole despite maintaining the same sales level as the previous fiscal year in tablet business. The professional tablet “Intuos” series released “Intuos4” in March recorded a favorable increase in sales compared to the previous fiscal year, owing to the continuous new product effects and the enhancement of store-front decorations and advertisements in major GMSs. On the other hand, the consumer tablet “Bamboo” series showed a sales decrease due to sluggish sales of the previous product in 1H despite the release of “Bamboo” new series adding on multi-touch function in September. As for LCD tablets, series of “DTU” for the medical field, and “DTF” for the education market maintained steady sales, but sales as a whole, decreased due to a sales drop of “Cintiq” series for professional graphics market. For the components business; please refer to the "Business Segment Performance" section above. With regards to the ECS business, refer also to the "Business Segment Performance" section above.

As a result, sales in Japan ended at ¥7.79bn (-24.0% YoY), and OP ¥2.62bn (-41.9% YoY).

### U.S.

In this market, of which the U.S. subsidiary is in charge, the sales as a whole continued to remain in a severe situation due to a decrease in consumer consumption, caused by the economic slowdown and the significant depreciation of the US dollar, despite showing a selling recovery this Christmas season. Sales of the professional tablets decreased due to the high ratio of low-priced models and despite the sales volume growth of “Intuos4” released in March. The consumer tablet “Bamboo” series showed a slight sales decrease due to a sales drop of the previous product in 1H despite favorable sales of “Bamboo” new series adding on multi-touch function launched in September. As for LCD tablets, sales significantly decreased due to even lower buyers’ interest attributed to its high price range compared with professional and consumer tablets.

Consequently, sales in the U.S. ended at ¥6.9bn (-12.1% YoY), and OP ¥148mn (-68.9% YoY).

### Germany

The European market, of which the German subsidiary is in charge, shows signs of having bottomed out, taking into account regional differences. Despite steady sales based on local currency as a whole, sales slightly decreased due to the significant depreciation of the Euro against the Japanese yen compared to the

previous fiscal year. Sales of the professional tablets showed a drop due to the high ratio of low-priced “Intuos” series despite the sales volume growth. Sales of the consumer tablet “Bamboo” series showed a steady increase thanks to the new series of “Bamboo” launched in September which made a favorable impression on users. As for LCD tablets, the business made a sales recovery to the previous fiscal year’s level thanks to the favorable performance of OEM projects for the education field and “SignPad” for the security field.

Geographically, sales in Germany and Italy enjoyed favorable growth, while U.K. and Russia still faced an uphill battle.

Accordingly, sales in the European market ended at ¥6.13bn (-1.3% YoY) and the operating profit was ¥0.4bn (+48.3% YoY).

#### Asia & Oceania

In the markets, of which subsidiaries in Asia & Oceania are in charge, sales as a whole are showing a recovery trend. Sales of the professional tablets marked a favorable increase, thanks to a favorable sales growth of “Intuos4” released in March and the successful promotion of the previous model, “Intuos3” for educational institutions. Sales of the consumer tablet “Bamboo” series recovered a sales drop of the previous product in 1H and slightly increased owing to “Bamboo” new series adding on multi-touch function, launched in September. On the other hand, the LCD tablet showed a sales drop despite favorable sales of low-priced “SignPad” for the security field, due to facing unfavorable sales of the other LCD products.

Geographically, Taiwan and Australia showed a steady sales increase. Meanwhile, South Korea, India and ASEAN countries were weak in sales. In the Chinese market, the government’s domestic demand expansion plan worked well. As a result, sales showed a positive trend thanks to favorable sales to government offices and educational institutions.

Therefore, Asia & Oceania sales ended at ¥2.74bn (+6.3% YoY), and OP ¥0.2bn (+151.2% YoY).

〈Qualitative news for consolidated financial position〉

Total assets increased by ¥2.91bn to ¥28.54bn in 3Q of FY09 compared with the end of FY08. The main reasons were a ¥1.41bn increase in notes and accounts receivable and a ¥0.55bn increase in other current assets due to the increase of materials supplied to manufacturers at cost for launching new products, and a ¥0.50bn increase in intangible fixed assets due to the acquisition of intellectual property for maintaining the competitiveness and the structuring of the next enterprise resource planning systems.

Total liabilities increased by ¥2.78bn to ¥10.61bn in 3Q of FY09 compared with the end of FY08. The reason for the increase by ¥1.95bn in notes and accounts payable was mainly due to the increase in the purchase of materials for the launching of new products.

Total net assets increased by ¥0.13bn to ¥17.92bn. The main reason for the increase was a ¥1.53bn increase in retained earnings for 3Q, despite a ¥1.21bn payment of shareholders' dividends and a ¥0.2bn decrease in foreign currency translation adjustments due to the appreciation of the Japanese yen.

Consolidated cash & cash equivalents for FY09 3Q increased by ¥0.65bn (¥3.62bn decrease in FY08 3Q) to ¥11.66bn in FY09 3Q, compared with the end of FY08.

(Cash Flow from Operating Activities)

Earned operating cash flow for FY09 3Q was ¥2.43bn (¥0.49bn gained in FY08 3Q). The main reasons for the increase were a ¥2.31bn in the sum of NPBT and a ¥1.98bn in accounts payable, despite a ¥2.19bn increase in account receivable.

(Cash Flow from Investing Activities)

Investing cash flow for FY09 3Q was ¥0.4bn (¥1.02bn expended in FY09 3Q). The main reasons were the purchases of mold, intellectual property, and the next enterprise resource planning systems of ¥0.91bn in fixed assets and a proceed from redemption of held-to-maturity securities of ¥0.5bn.

(Cash Flow from Financing Activities)

Financing cash flow for FY09 3Q was ¥1.20bn (¥2.68bn expended in FY08 3Q). The main reason was a payment of shareholders' dividends of ¥1.20bn.

〈Qualitative news on the forecast of consolidated results〉

The Company revised the original forecast as of May 8, 2009 taking into consideration the latest business environment during this period. Please refer to "Forecast revision for FY09" disclosed on January 27, 2010.

(Accompanying data)

## 1. Summary of Consolidated Balance Sheet

(Unit: '000 Yen)

Subject	FY09 3Q (as of Dec. 31, 2009)	FY08 (as of Mar. 31, 2009)
	Amount	Amount
(Assets)		
Current Assets		
1. Cash and cash equivalents	11,659,799	9,994,114
2. Notes and accounts receivable	5,306,068	3,897,615
3. Securities	—	1,520,000
4. Merchandise and Finished Products	2,573,254	2,164,512
5. Work in process	159,221	162,442
6. Raw Materials and Supplies	648,810	747,434
7. Others	2,906,371	2,357,777
8. Allowance for doubtful accounts	-21,694	-35,689
Total Current Assets	23,231,829	20,808,205
Fixed Assets		
1. Tangible fixed assets		
(1) Buildings and facilities (net amount)	1,744,042	1,867,517
(2) Others (net amount)	2,197,592	2,102,640
Total tangible fixed assets	3,941,634	3,970,157
2. Intangible fixed assets		
(1) Goodwill	88,242	110,098
(2) Others	1,060,119	538,427
Total intangible fixed assets	1,148,361	648,525
3. Investment and other assets		
(1) Others	215,705	206,088
(2) Allowance for doubtful accounts	-432	-1,918
Total investment and other assets	215,273	204,170
Total Fixed assets	5,305,268	4,822,852
Total Assets	28,537,097	25,631,057



(Unit: '000 Yen)

Subject	FY09 3Q (as of Dec. 31, 2009)	FY08 (as of Mar. 31, 2009)
	Amount	Amount
(Liabilities)		
Current Liabilities		
1. Notes and accounts payable	5,846,727	3,895,717
2. Short-term debt	600,000	600,000
3. Accrued income taxes	226,792	414,881
4. Allowance for bonus payable	532,597	343,537
5. Allowance for board members' bonus payable	81,081	—
6. Others	2,216,365	1,613,275
Total Current Liabilities	9,503,562	6,867,410
Fixed Liabilities		
1. Accrued retirement benefits	452,643	420,151
2. Reserve for retirement benefits for directors and corporate auditors	452,084	429,227
3. Others	204,642	117,782
Total Fixed Liabilities	1,109,369	967,160
Total Liabilities	10,612,931	7,834,570
(Net Assets)		
Shareholders' Equity		
1. Capital Stock	4,195,875	4,195,345
2. Capital Surplus	4,037,289	4,036,759
3. Retained earnings	12,625,442	12,297,513
4. Treasury stock	-1,848,486	-1,848,486
Total Shareholders' Equity	19,010,120	18,681,131
Evaluation & Exchange Conversion		
1. Foreign currency translation adjustments	-1,085,954	-884,644
Total Evaluation & Exchange Conversion	-1,085,954	-884,644
Total Net Assets	17,924,166	17,796,487
Total Liabilities & Net Assets	28,537,097	25,631,057

## 2. Consolidated Profit &amp; Loss Statement (April 1 to December 31)

(Unit: '000 Yen)

Subject	FY08 3Q (Apr. 1, 2008 to Dec. 31, 2008)	FY09 3Q (Apr. 1, 2009 to Dec. 31, 2009)
	Amount	Amount
Sales	26,891,038	23,567,690
Cost of Goods Sold	13,449,025	11,691,691
Gross Profit	13,442,013	11,875,999
Sales & General Administration Cost	9,617,564	9,619,565
Operating Profit	3,824,449	2,256,434
Non-operating Revenue	92,290	90,445
1. Interest and dividend income	71,560	16,265
2. Exchange gain	—	61,558
3. Others	20,730	12,622
Non-operating Expense	177,510	10,152
1. Interest cost	8,725	7,911
2. Exchange loss	148,954	—
3. Others	19,831	2,241
Recurring Profit	3,739,229	2,336,727
Extraordinary Gain	15,108	—
1. Gain on Sales of Property, Plant and Equipment	107	—
2. Reversal of allowance for doubtful accounts	784	—
3. Legal settlement received	14,217	—
Extraordinary Loss	10,596	27,995
1. Loss on sales of fixed assets	1,226	635
2. Loss on disposal of fixed assets	9,370	27,360
Net Profit before Taxes and Other Adjustments	3,743,741	2,308,732
Income Tax, Inhabitant Tax and Enterprise Tax	1,447,723	775,715
Net Profit	2,296,018	1,533,017

3. Consolidated Profit & Loss Statement (October 1 to December 31) (Unit: '000 Yen)

Subject	FY08 3Q (Oct. 1, 2008 to Dec. 31, 2008)	FY09 3Q (Oct. 1, 2009 to Dec. 31, 2009)
	Amount	Amount
Sales	8,295,636	9,090,147
Cost of Goods Sold	3,971,811	4,586,314
Gross Profit	4,323,825	4,503,833
Sales & General Administration Cost	3,054,772	3,396,815
Operating Profit	1,269,053	1,107,018
Non-operating Revenue	24,661	7,033
1. Interest and dividend income	14,868	3,077
2. Others	9,793	3,956
Non-operating Expense	85,420	15,401
1. Interest cost	2,473	2,421
2. Exchange loss	75,067	12,875
3. Others	7,880	105
Recurring Profit	1,208,294	1,098,650
Extraordinary Gain	316	—
1. Reversal of allowance for doubtful accounts	316	—
Extraordinary Loss	8,212	793
1. Loss on sales of fixed assets	708	—
2. Loss on disposal of fixed assets	7,504	793
Net Profit before Taxes and Other Adjustments	1,200,398	1,097,857
Income Tax, Inhabitant Tax and Enterprise Tax	477,216	373,933
Net Profit	723,182	723,924

## 4. Summary of Consolidated Cash Flow Statement

(Unit: '000 Yen)

	FY08 3Q (Apr. 1, 2008 to Dec. 31, 2008)	FY09 3Q (Apr. 1, 2009 to Dec. 31, 2009)
	Amount	Amount
Operating Cash Flow		
Net profit before taxes and other adjustments	3,743,741	2,308,732
Depreciation	475,829	480,142
Increase in allowance (- represents decrease)	-169,710	313,849
Interest and dividend income	-71,560	-16,265
Interest cost	8,725	7,911
Decrease in notes and accounts receivable (- represents increase)	-569,501	-2,191,225
Decrease in inventory (- represents increase)	-559,102	-354,187
Increase in notes and accounts payable (- represents decrease)	52,011	1,983,238
Others	-197,100	665,838
Subtotal	2,713,333	3,198,033
Interest and dividend received	57,153	29,625
Interest paid	-8,736	-7,989
Income tax paid	-2,271,968	-786,344
Operating Cash Flow	489,782	2,433,325
Investing Cash Flow		
Payments for purchase of Fixed Assets	-987,691	-908,346
Proceeds from redemption of securities	—	500,000
Others	-35,923	3,590
Investing Cash Flow	-1,023,614	-404,756
Financing Cash Flow		
Proceeds from stock issuance	221,233	1,042
Payments for repurchase own shares	-1,852,061	—
Payments for shareholders' dividends	-1,045,850	-1,200,011
Financing Cash Flow	-2,676,678	-1,198,969
Effect of Exchange Rate Changes on Cash and Cash Equivalents	-410,281	-183,915
Net Increase in Cash and Cash Equivalents (- represents Decrease)	-3,620,791	645,685
Cash and Cash Equivalents at beginning of term	13,577,194	11,014,114
Cash and Cash Equivalents at end of term	9,956,403	11,659,799

## 5. Segment Information

[By Division]

FY09 3Q (April 1, 2009 – December 31, 2009)

(Unit: '000 Yen)

	ESD Business	ECS Business	Total	Internal Elimination	Consolidated
I Sales					
(1) Sales towards external customers	23,267,934	299,756	23,567,690	—	23,567,690
(2) Sales between internal segments and internal transfer	—	—	—	—	—
Total	23,267,934	299,756	23,567,690	—	23,567,690
Operating Profit	3,615,156	-75,893	3,539,263	-1,282,829	2,256,434

FY09 3Q (October 1, 2009 – December 31, 2009)

(Unit: '000 Yen)

	ESD Business	ECS Business	Total	Internal Elimination	Consolidated
I Sales					
(1) Sales towards external customers	8,983,051	107,096	9,090,147	—	9,090,147
(2) Sales between internal segments and internal transfer	—	—	—	—	—
Total	8,983,051	107,096	9,090,147	—	9,090,147
Operating Profit	1,583,785	-25,999	1,557,786	-450,768	1,107,018

FY08 3Q (April 1, 2008 – December 31, 2008)

(Unit: '000 Yen)

	ESD Business	ECS Business	Total	Internal Elimination	Consolidated
I Sales					
(1) Sales towards external customers	26,304,994	586,044	26,891,038	—	26,891,038
(2) Sales between internal segments and internal transfer	—	—	—	—	—
Total	26,304,994	586,044	26,891,038	—	26,891,038
Operating Profit	5,297,165	36,325	5,333,490	-1,509,041	3,824,449

FY08 3Q (October 1, 2008 – December 31, 2008)

(Unit: '000 Yen)

	ESD Business	ECS Business	Total	Internal Elimination	Consolidated
I Sales					
(1) Sales towards external customers	8,106,066	189,570	8,295,636	—	8,295,636
(2) Sales between internal segments and internal transfer	—	—	—	—	—
Total	8,106,066	189,570	8,295,636	—	8,295,636
Operating Profit	1,733,720	829	1,734,549	-465,496	1,269,053

[By Area]

FY09 3Q (April 1, 2009 – December 31, 2009)

(Unit: '000 Yen)

	Japan	US	Germany	Asia & Oceania	Total	Internal Elimination	Consolidated
I Sales							
(1) Sales towards external customers	7,786,196	6,902,982	6,139,615	2,738,897	23,567,690	—	23,567,690
(2) Sales between internal segments and internal transfer	10,552,467	236,643	35,641	167,432	10,992,183	-10,992,183	—
Total	18,338,663	7,139,625	6,175,256	2,906,329	34,559,873	-10,992,183	23,567,690
Operating Profit	2,619,543	147,786	414,514	162,627	3,344,470	-1,088,036	2,256,434

FY09 3Q (October 1, 2009 – December 31, 2009)

(Unit: '000 Yen)

	Japan	US	Germany	Asia & Oceania	Total	Internal Elimination	Consolidated
I Sales							
(1) Sales towards external customers	2,572,832	2,695,138	2,941,519	880,658	9,090,147	—	9,090,147
(2) Sales between internal segments and internal transfer	4,010,098	67,126	10,862	75,198	4,163,284	-4,163,284	—
Total	6,582,930	2,762,264	2,952,381	955,856	13,253,431	-4,163,284	9,090,147
Operating Profit	906,875	85,352	295,845	83,123	1,371,195	-264,177	1,107,018

Europe segment has changed to Germany since FY09 3Q with the completion of liquidation of Wacom Component Europe (UK).

FY08 3Q (April 1, 2008 – December 31, 2008)

(Unit: '000 Yen)

	Japan	US	Europe	Asia & Oceania	Total	Internal Elimination	Consolidated
I Sales							
(1) Sales towards external customers	10,243,507	7,851,934	6,218,616	2,576,981	26,891,038	—	26,891,038
(2) Sales between internal segments and internal transfer	11,774,528	172,936	—	37,679	11,985,143	-11,985,143	—
Total	22,018,035	8,024,870	6,218,616	2,614,660	38,876,181	-11,985,143	26,891,038
Operating Profit	4,510,348	475,772	279,577	64,735	5,330,432	-1,505,983	3,824,449

FY08 3Q (October 1, 2008 – December 31, 2008)

(Unit: '000 Yen)

	Japan	US	Europe	Asia & Oceania	Total	Internal Elimination	Consolidated
I Sales							
(1) Sales towards external customers	3,085,225	2,125,598	2,441,418	643,395	8,295,636	—	8,295,636
(2) Sales between internal segments and internal transfer	4,128,495	60,830	—	21,051	4,210,376	-4,210,376	—
Total	7,213,720	2,186,428	2,441,418	664,446	12,506,012	-4,210,376	8,295,636
Operating Profit	1,494,505	31,073	262,874	-70,774	1,717,678	-448,625	1,269,053

[Overseas Sales]

FY09 3Q (April 1, 2009 – December 31, 2009)

(Unit: '000 Yen)

	US	Europe	Asia & Oceania	Others	Total
I Overseas Sales	6,994,091	5,824,289	5,127,133	557,983	18,503,496
II Consolidated Sales	—	—	—	—	23,567,690
Ratio (%)	29.7	24.7	21.7	2.4	78.5

FY09 3Q (October 1, 2009 – December 31, 2009)

(Unit: '000 Yen)

	US	Europe	Asia & Oceania	Others	Total
I Overseas Sales	2,652,453	2,761,917	1,749,884	367,281	7,531,535
II Consolidated Sales	—	—	—	—	9,090,147
Ratio (%)	29.2	30.4	19.3	4.0	82.9

FY08 3Q (April 1, 2008 – December 31, 2008)

(Unit: '000 Yen)

	US	Europe	Asia & Oceania	Others	Total
I Overseas Sales	7,837,359	6,153,405	7,008,074	255,225	21,254,063
II Consolidated Sales	—	—	—	—	26,891,038
Ratio (%)	29.1	22.9	26.1	0.9	79.0

FY08 3Q (October 1, 2008 – December 31, 2008)

(Unit: '000 Yen)

	US	Europe	Asia & Oceania	Others	Total
I Overseas Sales	2,158,657	2,418,562	1,867,041	66,708	6,510,968
II Consolidated Sales	—	—	—	—	8,295,636
Ratio (%)	26	29.2	22.5	0.8	78.5

U.S.: U.S. Canada

Europe: U.K. Germany, France, Netherland etc.

Asia & Oceania: South Korea, Taiwan, Australia, P. R. of China etc.

Others: Middle East, South America, Africa etc.