

July 30, 2012

Wacom Co., Ltd.

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## **Forecast revision for FY12**

Wacom announces its consolidated FY12 forecast revision based on recent business conditions. The original forecast was disclosed on April 26, 2012.

Please refer to the details below.

### 1. Consolidated FY12 1st Half Forecast Revision (from April 1, 2012 to Sept. 30, 2012)

	Sales	Operating Profit	Recurring Profit	Net Profit	Net Profit per Share Outstanding
	mY	mY	mY	mY	Yen Sen
Original Forecast (A)	20,370	950	940	592	1,488.87
Revised Forecast (B)	22,150	1,800	1,790	1,205	3,030.56
Change in Amount (B-A)	1,780	850	850	613	
Change in Ratio (%) (B to A)	8.7	89.5	90.4	103.5	
Former Results (FY10) (C)	16,051	892	890	542	1,351.23
Change in Ratio (%) (B to C)	38.0	101.8	101.0	122.4	

### 2. Consolidated FY12 Forecast Revision (from April 1, 2012 to March 31, 2013)

	Sales	Operating Profit	Recurring Profit	Net Profit	Net Profit per Share Outstanding
	mY	mY	mY	mY	Yen Sen
Original Forecast (A)	50,400	5,600	5,570	3,600	9,053.96
Revised Forecast (B)	52,400	6,000	5,870	3,820	9,607.26
Change in Amount (B-A)	2,000	400	300	220	
Change in Ratio (%) (B to A)	4.0	7.1	5.4	6.1	
Former Results (FY10) (C)	40,706	4,067	3,892	2,181	5,463.95
Change in Ratio (%) (B to C)	28.7	47.5	50.8	75.1	

### 3. Reasons

#### 3-1. Consolidated FY12 1st Half period

For the business results in the 1<sup>st</sup> half of consolidated FY12, sales are expected to exceed the initial forecast owing to the vital sales of components in spite of the slowdown of the global economy and the depreciation of the Euro. Moreover, profits are likely to exceed the forecast of the original announcement thanks to the reduction of the expense accompanied by the OEM project of the last fiscal year and the decrease in the depreciation cost accompanied by the change of the depreciation method from constant percentage method to constant JP Yen plan.

#### 3-2. Consolidated FY12 period

For this fiscal year period, sales and profits are likely to exceed the original forecast with component sales likely to exceed its forecast, despite the gross profit margin likely to decline due to the product sales mix and the exchange rate of the Euro forecasted to be continuously weak.

### 4. Others

Considering the recent situation of the foreign exchange rate, Wacom revised its assumption of the average exchange rate and decided to maintain ¥75 per 1 U.S. dollar and revise Euro from ¥ 100 per 1 Euro to ¥95 per 1Euro since August 1, 2012. (In addition, Wacom adopted the TTM rate at the end of June, ¥79.31 per 1 U.S. dollar and ¥98.74 per 1 Euro, as the exchange rate for July 2012,).

\* The above forecasts are based on currently available information and assumptions of uncertainties which can influence future results as of the announcement date. Please note that actual results could materially differ from these forecasted results due to various factors.

Concluded