

2Q FY 3/2013 Summary of Consolidated Financial Results

October 25, 2012

Company Name **Wacom Co., Ltd.**

(Code Number: 6727 TSE1)

(URL <http://wacom.jp/en/company/outline>)

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Preparation of Supplemental Explanatory Material for Financial Results: Yes

Holding of Large Meeting for Financial Results: Yes

1. 2Q FY 3/13 Consolidated Financial Results (April 1, 2012 – September 30, 2012)

(1) Business Performance (Consolidated)

(Round off to mY)

	Sales		Operating Profit		Recurring Profit		Net Profit	
	mY	%	mY	%	mY	%	mY	%
2Q FY 3/13	22,742	41.7	2,657	197.9	2,671	200	1,769	226.5
2Q FY 3/12	16,051	0.8	892	-24.0	890	-33.5	542	-37.6

(Note) Comprehensive income 2Q FY 3/13 1,246 mY (—%) 2Q FY 3/12 -112 mY (—%)

	Net Profit per Share Outstanding		Net Profit per Diluted Share Outstanding	
	Yen	Sen	Yen	Sen
2Q FY 3/13	4,446.44		4,429.42	
2Q FY 3/12	1,351.23		1,349.05	

(2) Financial Position (Consolidated)

	Total Assets	Net Assets	Capital Ratio	Net Assets per Share	
	mY	mY	%	Yen	Sen
2Q FY 3/13	33,199	19,092	57.2	47,689.06	
FY 3/12	34,129	18,918	55.2	47,350.46	

(For Ref.) Capital: 2Q FY3/13 19,004 mY 2Q FY 3/12 18,827 mY

2. Dividend

(Record date)	Dividend Per Share				
	1Q	2Q	3Q	End of FY	FY Total
	Yen Sen	Yen Sen	Yen Sen	Yen Sen	Yen Sen
FY 3/12	-	0.00	-	3,000.00	3,000.00
FY 3/13	-	0.00			
FY 3/13 (estimates)		0.00	-	3,500.00	3,500.00

Changes in dividend per share forecast of FY 3/13 : No

3. Consolidated Business Forecasts of FY 3/13 (April 1, 2012 – March 31, 2013)

	Sales		Operating Profit		Recurring Profit		Net Profit		Net Profit Per Share Outstanding
	mY	%	mY	%	mY	%	mY	%	Yen Sen
Full Year	55,700	36.8	6,600	62.3	6,600	69.6	4,125	89.1	10,351.11

Changes in consolidated business forecasts to the previous announcement: No

4. Other

- 1) Reclassification of significant subsidiaries during the period (Reclassification due to the change in scope of consolidation) : No
- 2) Adoption of special accounting policies for quarterly financial statements : Yes
- 3) Changes in accounting principles, procedures and methods of presentation in consolidated financial statements
 - Changes resulting from revisions in accounting standards : No
 - Changes other than those above : Yes
 - Changes resulting from accounting estimates : Yes
 - Changes resulting from restatements : No

4) Numbers of shares outstanding (Common stock)

Number of shares outstanding at end of year (Including treasury stock):

	Shares		Shares
2Q FY 3/13	422,616	FY 3/12	422,616

Number of treasury stock outstanding at end of year:

	Shares		Shares
2Q FY 3/13	24,108	FY 3/12	25,000

Number of average shares for fiscal period

	Shares		Shares
2Q FY 3/13	397,756	2Q FY 3/12	401,918

* Regarding the implementation of review procedures

These financial results are not subject to review procedures. Thus, at the time of disclosure of these financial results, the financial statement review procedures based on “Financial Instruments and Exchange Law” have not been completed.

* Forward-looking statements regarding future events and performance contained in this presentation are based on currently available information and involve risks and uncertainties. Please note that actual results could materially differ from those expressed or implied by the forward-looking statements in this presentation due to these risks and uncertainties.

(Accompanying data)

Consolidated Balance Sheet (Summary), Consolidated Profit and Loss Statement (Summary), Consolidated Statement of Changes in Shareholder’s Equity, Consolidated Cash Flow Statement (Summary), Segment Information (Summary), and Complementary Information

Qualitative news and financial statements

Qualitative news for consolidated business performance

(All comparisons are based on the same period of the previous fiscal year, unless otherwise stated)

Amounts for financial results are rounded to the closest million yen

Despite support in the domestic economy from reconstruction demand following the Great East Japan Earthquake, in the first six months (April 1, 2012 to September 30, 2012) of the current fiscal year, the slow pace of growth leveled off due to the prolonged debt crisis in Europe, and an economic slowdown in the U.S. and China. With regard to forex, the yen further strengthened against the Euro. Meanwhile, in the IT industry, there was rapid growth in new product categories, such as smartphones and tablets. The IT industry itself has begun a structural transformation as global OS makers are developing hardware and establishing their position in the new market.

In markets where Wacom Group participates, a number of trends have become evident. In Professional Products, we are seeing increased adoption of 3D technologies by the automobile and home appliance industries for industrial design and for content creation in the movie and game industries. In Consumer Products, we are seeing a growing need for natural, intuitive input-by-hand functions given the increased offering of tablets and e-book devices. We are also seeing increased demand for traditional uses such as illustrations, photo retouching and web design. In Business Products, the use of LCD pen tablet products is increasing with a growing demand for security improvement and paperless environments across a broad range of sectors, including pharmaceuticals, education and finance. Electronic settlement using digital signatures, in particular, is gaining attention as a remarkably effective way to improve information security and operational efficiency, while reducing document management costs. In our Component business, we are seeing increased use of pen or multi-touch technologies in smartphones, tablets and e-book readers using Google's Android OS. Moreover, Samsung's Galaxy Note, a smartphone incorporating our pen technologies, has established a new category in which it is showing growth. PC manufacturers are also developing new tablets based on Windows 8, Microsoft's next generation OS.

Against this background, Wacom Group aimed for further growth by expanding sales through active online marketing and sales activities, developing new products, expanding the product lineup for tablet devices and strengthening the development systems for pen applications. We also focused on enhancing our SCM system in Shanghai, China, developing a new ERP system in Asia and Oceania, and reforming offices to improve productivity and efficiency. The Company has completed its new medium-term business

plan “WAP1215” (from FY March 2014 to FY March 2016) that aims to improve corporate value. Please refer to “New Medium-Term Plan WAP1215” filed in TSE as of October 25, 2012.

As a result, consolidated net sales increased 41.7% to ¥22,742 million, operating profit increased 197.9% to ¥2,657 million, ordinary profit increased 200.0% to ¥2,671 million and net profit increased 226.5% to ¥1,769 million.

Segment results

As of the fiscal quarter of the fiscal year under review, the name of the segment Tablet business has been changed to Brand business.

1. Brand business

In the Brand business, sales increased as a result of robust growth in the *Cintiq* series and rapid sales of our *Bamboo Stylus* following the introduction of the new iPad. In Professional Products, sales grew due to the addition of *Cintiq 24HD* touch and *Cintiq 22HD*, which features a wide format and full HD resolution display, launched July to positive reviews. Sales of *Intuos5*, our professional pen tablet, remained at a similar level to that of the previous fiscal year due to the strength of the yen and inventory overhang of previous models. In Consumer Products, the *Bamboo Stylus duo* for touch screens and paper was released in April, and the pocket-sized *Bamboo Stylus pocket* for touch screens was launched in September. Overall sales of Consumer Products progressed favorably, supported by growth in sales of existing models. In Business Products, sales decreased owing to poor sales of products in non-signature categories, although sales of the *STU* series of LCD signature tablets were broadly the same level as the previous fiscal year.

Looking at sales by region, in the U.S. sales of Consumer Products and the *Cintiq* series in Professional Products increased despite limited growth of *Intuos5*. In Europe, sales increased despite the significant appreciation of the yen against the Euro, showing favorable performance in all product lines on a local currency basis. In Japan, sales increased favorably for the *Cintiq* series and Consumer Products. In Asia and Oceania, sales increased supported by favorable growth of Professional Products, despite the impact of a fluctuating exchange rate.

As a result of the above, sales in the Brand business category for the six -month period ended September 30, 2012 increased 11.6% to ¥13,443 million, with operating profit increasing 47.2% to ¥2,505 million.

2. Component business

Sales during the six-month period under review increased significantly, primarily due to the commercial production of Wacom's pen-sensor system, which was adopted by Samsung for its *Galaxy Note* smartphone and *Galaxy Note 10.1* tablet. In new product development, progress was made in developing a new sensor controller IC and a sensor system for tablet devices on *Windows 8*.

Reflecting the above initiatives and outcomes, sales in the Component business category for the six-month period under review increased 139.7% to ¥8,999 million, with operating profit increasing 520.0% to ¥1,240 million.

3. Other business

In the Software business, sales increased owing to improved operating efficiency arising from stronger partnerships with major distributors, along with the securing of new projects.

As a result of the above, sales in the Other business category for the six-month period under review increased 22.1% to ¥300 million, with operating profit decreasing 12.3% to ¥52 million.

Qualitative news for consolidated financial position

1. Assets, Liabilities, and Net Assets

Total assets as of September 30, 2012 decreased by ¥931 million to ¥33,199 million compared to the end of the previous fiscal year, due in large part to a ¥2,309 million decrease in cash and cash equivalents from payments for shareholders' dividends and income tax. The main factors increasing assets were a ¥560 million increase in notes and accounts receivable, a ¥379 million increase in inventories and a ¥287 million increase in tangible fixed assets.

Total liabilities as of September 30, 2012 decreased by ¥1,104 million to ¥14,107 million compared to the end of the previous fiscal year, due in large part to ¥474 million in notes and accounts payable and ¥182 million in income tax payable.

Total net assets increased by ¥174 million to ¥19,092 million, due in large part to ¥1,769 million in retained earnings. Factors decreasing net assets included a ¥1,193 million dividend payment.

2. Cash Flow

Consolidated cash and cash equivalents for the six-month period ended September 30, 2012 totaled ¥9,661 million, a decrease of ¥2,309 million from the end of the previous fiscal

year (compared to a ¥1,336 million decrease over the same previous fiscal period).

(Cash Flow from Operating Activities)

Cash used in operating activities during the six-month period ended September 30, 2012 was ¥86 million (compared to ¥1,361 million generated in the same previous fiscal period). The decrease is due to a ¥1,029 million increase in accounts receivable, a ¥699 million increase in inventories and a ¥1,211 income tax payment.

(Cash Flow from Investing Activities)

Cash flow from investing activities during the six-month period ended September 30, 2012 was ¥799 million (compared to ¥699 million used in the same previous fiscal period), due in large part to the purchase of ¥751 million in fixed assets.

(Cash Flow from Financing Activities)

Cash flow used in financing activities during the six-month period ended September 30, 2012 was ¥1,100 million (compared to ¥1,634 million used in the same previous fiscal period). The primary contributing factor was a ¥1,192 million payment for shareholders dividends.

Qualitative news on the forecast of consolidated results

Wacom revised the consolidated results forecast released on July 30, 2012. Please refer to “Forecast revision for FY12” dated October 19, 2012 for more detail.

Changes in accounting principles

(Change in the method for determining depreciation of tangible fixed assets)

Previously, Wacom calculated depreciation of tangible fixed assets using the declining-balance method. However, as of the first quarter of FY12, the Company has adopted the straight-line method.

The Company focuses on the function as a group headquarters rather than manufacturing site owing to the completion of fables operating structure including SCM system. As a result, Wacom has decided to change its accounting procedures and adopt the straight-line method to better reflect the economic situation in terms of the portion of assets which are operated stably, harmonization with global accounting procedures, and the unification of the Group accounting principles.

As a result of this change, the effect on consolidated results for 2Q FY12 were an increase in consolidated operating profit, ordinary profit and NPBT by ¥95.7 million.

(Accompanying data)

1. Summary of Consolidated Balance Sheet

(Unit: '000 Yen)

Subject	FY 3/12 (as of Mar. 31, 2012)	2Q FY3/13 (as of Sep. 30, 2012)
	Amount	Amount
(Assets)		
Current Assets		
1. Cash and Cash Equivalents	11,969,873	9,660,539
2. Notes and Accounts Receivable	7,174,640	7,735,046
3. Merchandise and Finished Products	3,887,185	4,177,652
4. Work in Process	377,985	323,432
5. Raw Materials and Supplies	812,756	955,959
6. Others	3,284,057	3,514,563
7. Allowance for Doubtful Accounts	-16,480	-16,986
Total Current Assets	27,490,016	26,350,205
Fixed Assets		
1. Tangible Fixed Assets		
(1) Buildings and Facilities (net amount)	1,577,106	1,680,390
(2) Others (net amount)	2,040,006	2,223,370
Total Tangible Fixed Assets	3,617,112	3,903,760
2. Intangible Fixed Assets		
(1) Goodwill	46,905	36,081
(2) Others	2,430,256	2,381,839
Total Intangible Fixed Assets	2,477,161	2,417,920
3. Investment and Other Assets		
(1) Others	560,970	540,839
(2) Allowance for Doubtful Accounts	-15,861	-13,835
Total Investment and Other Assets	545,109	527,004
Total Fixed Assets	6,639,382	6,848,684
Total Assets	34,129,398	33,198,889

(Unit: '000 Yen)

Subject	FY 3/12 (as of Mar. 31, 2012)	2Q FY3/13 (as of Sep. 30, 2012)
	Amount	Amount
(Liabilities)		
Current Liabilities		
1. Notes and Accounts Payable	8,307,536	7,833,839
2. Short-term Debt	600,000	600,000
3. Income Taxes Payable	1,375,072	1,192,887
4. Provision for Bonuses	613,708	529,713
5. Provision for Director's Bonuses	89,174	61,735
6. Asset Retirement Obligations	60,800	1,009
7. Others	3,149,516	2,770,222
Total Current Liabilities	14,195,806	12,989,405
Fixed Liabilities		
1. Provision for Retirement Benefits	511,261	560,365
2. Asset Retirement Obligations	15,495	78,018
3. Others	488,941	479,292
Total Fixed Liabilities	1,015,697	1,117,675
Total Liabilities	15,211,503	14,107,080
(Net Assets)		
Shareholders' Equity		
1. Capital Stock	4,203,469	4,203,469
2. Capital Surplus	4,044,882	4,087,395
3. Retained Earnings	14,776,193	15,351,942
4. Treasury Stock	-2,287,245	-2,205,636
Total Shareholders' Equity	20,737,299	21,437,170
Accumulated Comprehensive Income		
1. Valuation Difference on Available-for-Sale Securities	8,443	2,533
2. Foreign Currency Translation Adjustments	-1,918,442	-2,435,231
Total Accumulated Comprehensive Income	-1,909,999	-2,432,698
Subscription Rights to Shares	90,595	87,337
Total Net Assets	18,917,895	19,091,809
Total Liabilities & Net Assets	34,129,398	33,198,889

2. Consolidated Profit & Loss Statement

(Unit: '000 Yen)

Subject	2Q FY 3/12 (Apr. 1, 2011 to Sep. 30, 2011)	2Q FY 3/13 (Apr. 1, 2012 to Sep. 30, 2012)
	Amount	Amount
Sales	16,050,748	22,742,318
Cost of Goods Sold	8,626,879	12,850,252
Gross Profit	7,423,869	9,892,066
Selling, General and Administrative Expenses	6,531,860	7,235,034
Operating Profit	892,009	2,657,032
Non-operating Revenue		
1. Interest and Dividend Income	8,497	16,868
2. Others	14,016	15,122
Sub Total	22,513	31,990
Non-operating Expense		
1. Interest Cost	3,904	3,140
2. Foreign Exchange Losses	17,377	11,478
3 Others	2,895	3,064
Sub Total	24,176	17,682
Recurring Profit	890,346	2,671,340
Extraordinary Gain		
1. Gain on Sales of Fixed Assets	354	1,404
2. Gain on Reversal of Subscription Rights to Shares	—	708
Sub Total	354	2,112
Extraordinary Loss		
1. Loss on Sales of Fixed Assets	1,181	837
2. Loss on Disposal of Fixed Assets	794	583
3. Loss on Withdrawal from Employees' Pension Fund	131,175	—
4. Others	18,683	—
Sub Total	151,833	1,420
Net Profit before Taxes and Other Adjustments	738,867	2,672,032
Total of Income Tax, Inhabitant Tax and Enterprise Tax	197,135	903,435
Net Profit before Minority Interests Adjustments	541,732	1,768,597
Net Profit	541,732	1,768,597

Consolidated Comprehensive Income Statement

(Unit: '000 Yen)

Subject	2Q FY 3/12 (Apr. 1, 2011 to Sep. 30, 2011)	2Q FY 3/13 (Apr. 1, 2012 to Sep. 30, 2012)
	Amount	Amount
Income before Minority Interests	541,732	1,768,597
Other Comprehensive Income		
1. Valuation Difference on Available-for-Sale Securities	—	-5,910
2. Foreign Currency Translation Adjustment	-654,112	-516,789
Total Other Comprehensive income	-654,112	-522,699
Comprehensive Income	-112,380	1,245,898
(Breakdown)		
Comprehensive Income Attributable to Owners of the Parent	-112,380	1,245,898
Comprehensive Income Attributable to Minority Interests	—	—

3. Summary of Consolidated Cash Flow Statement

(Unit: '000 Yen)

	2Q FY 3/12 (Apr. 1, 2011 to Sep. 30, 2011)	2Q FY 3/13 (Apr. 1, 2012 to Sep. 30, 2012)
	Amount	Amount
Operating Cash Flow		
Net Profit Before Taxes and Other Adjustments	738,867	2,672,032
Depreciation	452,630	517,564
Share-based Compensation Expenses	26,865	29,045
Increase in Provisions (- represents decrease)	79,743	-52,049
Increase Provision for Loss on Disaster (- represents decrease)	-17,556	—
Increase Provision for Loss on Business Liquidation (- represents decrease)	-15,472	—
Increase Provision for Withdrawal from Employees' Pension Fund (- represents decrease)	131,175	—
Interest and Dividend Income	-8,497	-16,868
Interest Cost	3,904	3,140
Decrease in Notes and Accounts Receivable (- represents increase)	-1,438,337	-1,029,315
Decrease in Inventory (- represents increase)	-371,962	-698,500
Increase in Notes and Accounts Payable (- represents decrease)	1,935,065	-284,264
Others	111,432	-28,946
Sub Total	1,627,857	1,111,839
Interest and Dividend Received	8,498	16,939
Interest Paid	-3,933	-3,168
Disaster Expense Paid	-13,456	—
Business Liquidation Expense Paid	-15,472	—
Income Taxes Paid	-242,399	-1,211,183
Operating Cash Flow	1,361,095	-85,573
Investing Cash Flow		
Payments for Purchase of Tangible Assets	-700,728	-750,507
Payments for Lease and Guarantee Deposits	-2,940	-124,337
Proceeds from Collection of Lease and Guarantee Deposits	1,907	128,735
Payments for Asset Retirement Obligations	—	-58,275
Others	2,794	5,841
Investing Cash Flow	-698,967	-798,543
Financing Cash Flow		
Proceeds from Stock Issuance	4,925	—
Purchase of Treasury Stock	-439,603	—
Proceeds from Disposal of Treasury stock	—	92,144
Payments for Shareholders' Dividends	-1,199,524	-1,191,942
Financing Cash Flow	-1,634,202	-1,099,798
Effect of Exchange Rate Changes on Cash and Cash Equivalents	-364,357	-325,420
Net Increase in Cash and Cash Equivalents (- represents Decrease)	-1,336,431	-2,309,334

Cash and Cash Equivalents at Beginning of Term	10,454,820	11,969,873
Cash and Cash Equivalents at End of Term	9,118,389	9,660,539

4. Significant Change in Shareholders' Equity

The Company disposed treasury stock due to new shares-exercise of subscription rights to shares for 2Q FY 3/13. As a result, capital surplus increased by ¥ 42,513 thousand to ¥4,087,395 thousand and treasury stock decreased by ¥ 81,609 thousand (892 shares) to ¥2,205,636 thousand (24,108 shares) for 2Q FY 3/13.

5. Segment Information

The Company consists of “Brand business” and “Component business” as reportable segments and “Other businesses”.

2Q FY 3/12 (April 1, 2011 – September 30, 2011)

(Unit: '000 Yen)

	Reportable Segments			Other business	Total	Adjustment (Note)	Amount of Quarterly Consolidated P/L
	Brand business	Component business	Sub Total				
Sales							
Sales towards external customers	12,050,498	3,754,326	15,804,824	245,924	16,050,748	—	16,050,748
Sales between internal segments and internal transfer	—	—	—	—	—	—	—
Total	12,050,498	3,754,326	15,804,824	245,924	16,050,748	—	16,050,748
Segment Profit or Loss (-)	1,701,299	200,006	1,901,305	59,698	1,961,003	-1,068,994	892,009

(Note) “Other businesses” consist of Software business.

The above “Adjustment” in “Segment Profit” is mainly the cost of financial and general affairs departments which are not included in the reportable segments. “Segment Profit” is adjusted for “Operating Profit”.

2Q FY 3/13 (April 1, 2012 – September 30, 2012)

(Unit: '000 Yen)

	Reportable Segments			Other business	Total	Adjustment (Note)	Amount of Quarterly Consolidated P/L
	Brand business	Component business	Sub Total				
Sales							
Sales towards external customers	13,443,474	8,998,601	22,442,075	300,243	22,742,318	—	22,742,318
Sales between internal segments and internal transfer	—	—	—	—	—	—	—
Total	13,443,474	8,998,601	22,442,075	300,243	22,742,318	—	22,742,318
Segment Profit or Loss (-)	2,505,027	1,239,948	3,744,975	52,365	3,797,340	-1,140,308	2,657,032

(Note) “Other businesses” consist of Software business.

The above “Adjustment” in “Segment Profit” is mainly the cost of financial and general affairs departments which are not included in the reportable segments. “Segment Profit” is adjusted for “Operating Profit”.

(Changes in accounting principles)

We have adopted the straight-line method instead of the declining-balance method for depreciation in tangible fixed assets since 1Q FY3/13. The profit increases in each segment due to this change are followings: 61,607 thousand yen in Brand business, 26,782 thousand yen in Component business, 1,770 thousand yen in Other business, and 5,583 thousand yen in corporate functions of Adjustment.

FY2012 2Q Summary of Financial Results (Consolidated)
from April 1, 2012 to June 30, 2012

(1) Business Performance

	FY2012		FY2011		YOY Change		FY2012		FY2011		YOY Change					
	2Q Result		2Q Result		Amount		Ratio		Full Year Forecast (Previous forecast)		Full year Result		Amount		Ratio	
	mil JPY		mil JPY		mil JPY				mil JPY (mil JPY)		mil JPY		mil JPY			
Sales	22,742	16,051	6,691	41.7%	55,700	(52,400)	40,706	14,994	36.8%							
Operating Profit	2,657	892	1,765	197.9%	6,600	(6,000)	4,067	2,533	62.3%							
(Operation Profit Margin)	11.7%	5.6%			11.8%	11.5%	10.0%									
Recurring Profit	2,671	890	1,781	200.0%	6,600	(5,870)	3,892	2,708	69.6%							
(Recurring Profit Margin)	11.7%	5.5%			11.8%	11.2%	9.6%									
Net Profit	1,769	542	1,227	226.5%	4,125	(3,820)	2,181	1,944	89.1%							
(Net Profit Margin)	7.8%	3.4%			7.4%	7.3%	5.4%									
P/L FX rate (Average in the term)	JPY	JPY	JPY		JPY	(JPY)	JPY	JPY								
(US Daller)	79.43	79.73	-0.30	-0.4%	77.58	(76.99)	79.30	-1.72	-2.2%							
(Euro)	101.12	114.09	-12.97	-11.4%	100.62	(98.01)	110.17	-9.55	-8.7%							

Note) Assumption of FX rate from November, 2012: 1USD=JPY75, 1EUR=JPY10

(2) Sales by Business Segment

	FY2012		FY2011		YOY Change		FY2012		FY2011		YOY Change					
	2Q Result		2Q Result		Amount		Ratio		Full Year Forecast (Previous forecast)		Full year Result		Amount		Ratio	
	mil JPY		mil JPY		mil JPY				mil JPY (mil JPY)		mil JPY		mil JPY			
Brand business	13,443	12,051	1,392	11.6%	29,800	(31,240)	28,507	1,293	4.5%							
Component business	8,999	3,754	5,245	139.7%	25,300	(20,560)	11,683	13,617	116.6%							
Other businesses	300	246	54	22.1%	600	(600)	516	84	16.4%							
Total	22,742	16,051	6,691	41.7%	55,700	(52,400)	40,706	14,994	36.8%							

(3) Sales by Product Lines

	FY2012		FY2011		YOY Change		FY2012		FY2011		YOY Change					
	2Q Result		2Q Result		Amount		Ratio		Full Year Forecast (Previous forecast)		Full year Result		Amount		Ratio	
	mil JPY		mil JPY		mil JPY				mil JPY (mil JPY)		mil JPY		mil JPY			
Brand business	13,443	12,051	1,393	11.6%	29,800	(31,240)	28,507	1,293	4.5%							
Professional Products	7,031	6,298	733	11.6%	15,750	(16,700)	15,381	369	2.4%							
Pen tablets	4,325	4,285	40	1.0%	9,540	(10,800)	10,044	-504	-5.0%							
(Japan)	718	756	-38	-5.0%			1,769									
(U.S.)	1,379	1,376	3	0.2%			3,169									
(Germany)	1,148	1,096	52	4.8%			3,115									
(Asia-Oceania)	1,080	1,056	24	2.2%			1,991									
LCD tablets	2,706	2,013	693	34.4%	6,210	(5,900)	5,337	873	16.3%							
(Japan)	589	346	243	70.0%			924									
(U.S.)	1,198	865	333	38.6%			2,287									
(Germany)	562	591	-29	-5.0%			1,536									
(Asia-Oceania)	357	211	146	69.2%			590									
Consumer Products	5,074	4,287	787	18.4%	11,030	(11,440)	10,138	892	8.8%							
(Japan)	1,138	899	239	26.6%			2,169									
(U.S.)	1,517	1,111	406	36.5%			2,844									
(Germany)	1,590	1,328	262	19.8%			3,394									
(Asia-Oceania)	829	949	-120	-12.6%			1,731									
Business tablets	1,338	1,466	-128	-8.7%	3,020	(3,100)	2,988	32	1.1%							
(Japan)	523	531	-8	-1.4%			1,154									
(U.S.)	245	385	-140	-36.4%			706									
(Germany)	443	421	22	5.2%			854									
(Asia-Oceania)	127	129	-2	-1.3%			274									
Component business	8,999	3,754	5,245	139.7%	25,300	(20,560)	11,683	13,617	116.6%							
(Japan)	8,987	3,725	5,262	141.2%			11,622									
(U.S.)	10	22	-12	-54.0%			52									
(Germany)	2	7	-5	-70.9%			9									
Other businesses	300	246	54	22.1%	600	(600)	516	84	16.4%							
CAD for electrical engineering	300	246	54	22.1%			516									
(Japan)	300	246	54	22.1%			516									
Total	22,742	16,051	6,691	41.7%	55,700	(52,400)	40,706	14,994	36.8%							

Note) "Tablet business" has changed its name to "Brand business" from FY2012.

Note) Each figure in () of FY2012 Full Year Forecast shows the previous forecast announced on July 30, 2012.

(4) Sales by Subsidiaries

	FY2012		FY2011		YOY Change		FY2012		FY2011		YOY Change					
	2Q Result		2Q Result		Amount		Ratio		Full Year Forecast		Full year Result		Amount		Ratio	
	mil JPY		mil JPY		mil JPY				mil JPY		mil JPY		mil JPY			
Japan	12,254	6,503	5,751	88.4%					18,152							
U.S.	4,349	3,759	590	15.7%					9,060							
Germany	3,745	3,443	302	8.8%					8,909							
Asia-Oceania	2,394	2,346	48	2.0%					4,585							
Total	22,742	16,051	6,691	41.7%	55,700				40,706				14,994	36.8%		

Note) Japan's sales includes Taiwan area. Germany's includes EMEA, Asia-Oceania's is a total of sales of the subsidiaries in China, Korea, Australia, and Singapore.

(5) Capital Expenditure, Depreciation, and R&D Expenditure

	FY2012		FY2011		YOY Change		FY2012		FY2011		YOY Change					
	2Q Result		2Q Result		Amount		Ratio		Full Year Forecast (Previous forecast)		Full year Result		Amount		Ratio	
	mil JPY		mil JPY		mil JPY				mil JPY (mil JPY)		mil JPY		mil JPY			
Capital Expenditure	873	659	214	32.4%	1,900	(1,700)	1,381	519	37.5%							
Depreciation	518	453	65	14.3%	1,080	(1,050)	1,068	12	1.1%							
R&D Expenditure	867	848	19	2.3%	2,200	(2,200)	1,842	358	19.4%							

Note) The amount of capital expenditure is a total of new purchases of tangible assets and intangible assets.