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Wacom Co., Ltd.

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Revisions of business forecast for FY13

Wacom announces its revisions of consolidated FY13 business forecast based on recent business conditions. The former business forecast was disclosed on April 30, 2013.

Please refer to the details below.

1. Consolidated FY13 1st Half Forecast Revision (from April 1, 2013 to Sept. 30, 2013)

	Sales	Operating Profit	Recurring Profit	Net Profit	Net Profit per Share Outstanding※
	mY	mY	mY	mY	Yen Sen
Former Forecast (A)	37,700	3,550	3,530	2,290	13.62
Revised Forecast (B)	34,440	3,050	2,980	1,950	11.58
Change in Amount (B-A)	-3,260	-500	-550	-340	
Change in Ratio (%) (B to A)	-8.6	-14.1	-15.6	-14.8	
Former Results (FY12 1st Half) (C)	22,742	2,657	2,671	1,769	11.12
Change in Ratio (%) (B to C)	51.4	14.8	11.6	10.3	

※The Net Profit per Share Outstanding is reflected by the share split effective June 1, 2013 and adjusted retroactively.

2. Consolidated FY13 Forecast Revision (from April 1, 2013 to March 31, 2014)

	Sales	Operating Profit	Recurring Profit	Net Profit	Net Profit per Share Outstanding※
	mY	mY	mY	mY	Yen Sen
Former Forecast (A)	88,000	11,380	11,340	7,370	43.83
Revised Forecast (B)	81,500	9,830	9,740	6,340	37.67
Change in Amount (B-A)	-6,500	-1,550	-1,600	-1,030	
Change in Ratio (%) (B to A)	-7.4	-13.6	-14.1	-14.0	
Former Results (FY12) (C)	61,068	7,915	7,559	4,770	29.81
Change in Ratio (%) (B to C)	33.5	24.2	28.9	32.9	

※The Net Profit per Share Outstanding is reflected by the share split effective June 1, 2013 and adjusted retroactively.

3. Reasons

3-1. Consolidated FY13 1st Half period

For the business results in the 1st half of consolidated FY13, sales and profits are likely to fall below the former forecast due to the decline of Component business in spite of the influence of weaker yen compared to the former forecast.

The Brand business is growing steadily as a whole owing to the favorable sales of new products. On the other hand, in the Component business, a customer's inventory adjustment of the previous model of smartphone was larger than expected and the demand for tablets in 2Q declined significantly compared with the strong sales in 1Q.

3-2. Consolidated FY13 period

Sales and profits for the full fiscal year are likely to fall below the former forecast for the reason that the Component business is not likely to recover rapidly in spite of the likelihood of weak-yen-trend.

The Brand business growth is forecasted to continue steadily owing to the favorable sales of new products. On the other hand, the forecast for the Component business is revised downward for the reason that the demands for tablets and other devices are not likely to recover rapidly, although the shipment of components for smartphones is forecasted to grow robustly.

4. Others

Considering the recent situation of the foreign exchange rate, Wacom revised its assumption of the average exchange rate and decided to change U.S. dollar from ¥90 per 1 U.S. dollar to ¥95 per 1 U.S. dollar and change Euro from ¥ 115 per 1 Euro to ¥ 130 per 1Euro since November 1, 2013. (In addition, Wacom adopted the TTM rate at the end of September, ¥97.75 per 1 U.S. dollar and ¥131.87 per 1 Euro, as the exchange rate for October 2013).

The Company has not revised the dividend forecast of ¥ 17.5 per share for FY13 released on April 30, 2013.

* The above forecasts are based on currently available information and assumptions of uncertainties which can influence future results as of the announcement date. Please note that actual results could materially differ from these forecasted results due to various factors.

Concluded