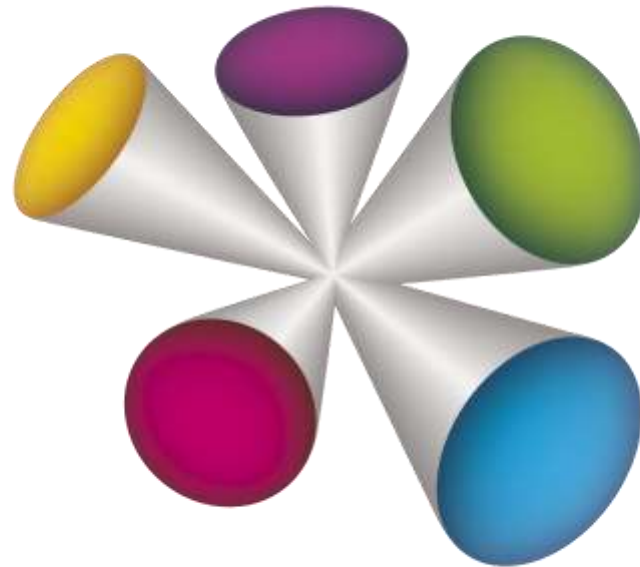


# Business Report

Apr. to Dec. 2013  
(3Q for FY 3/14)

Wacom Co., Ltd.  
(TSE Sec.1 6727)



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# 3Q for FY 3/14 Results Overview

## Operating environment

- The global economy continued to expand steadily, led by U.S. economic recovery and improvement in the Japanese economy supported by a weaker yen.
- In the IT industry, a new market has formed for smartphones and tablets together with SNS and cloud computing. Borderless competition intensified, encompassing OS manufacturers.

## Performance overview

- In Brand Business, a record number of new products were launched including our 1st mobile product, Cintiq Companion. Sales of display products and pen tablets expanded. Signature pen tablets contributed significantly to growth.
- In Component Business, the shipments for new smartphone model contributed to a rapid sales recovery from 2Q. Demand for tablets has been stagnant from 2Q.
- Achieved record sales and profit for the 3Q period.

# 3Q for FY 3/14 Result overview

## Summary of financial result

(JPY)	3Q FY 3/14	YOY
<b>Sales</b>	<b>57.83 bn</b>	<b>+37.9%</b>
<b>Operating Profit</b>	<b>6.58 bn</b>	<b>+13.4%</b>
<b>Recurring Profit</b>	<b>6.49 bn</b>	<b>+15.2%</b>
<b>NPBT</b>	<b>6.48 bn</b>	<b>+15.0%</b>
<b>Net Profit aft. Tax</b>	<b>4.21 bn</b>	<b>+17.2%</b>
	3Q FY 3/14	3Q FY 3/13*
<b>EPS</b>	<b>25.07</b>	<b>22.57 *</b>
<b>BPS</b> (Book value per share)	<b>193</b>	<b>137 *</b>
(Average FX rate)	1USD=99.23JPY	80.43JPY
	1EURO=132.13 JPY	103.24JPY

# Consolidated P/L

(Unit: Million JPY)

	3Q FY 3/13	3Q FY 3/14	YOY Change	
	4/12-12/12	4/13-12/13	Amount	Ratio
Sales	41,930	57,829	15,899	37.9%
Gross Profit	17,286	22,565	5,280	30.5%
GPM	41.2%	39.0%		
Operating Profit	11,483	15,988	4,504	39.2%
SG&A	5,802	6,577	775	13.4%
OPM	13.8%	11.4%		
Recurring Profit	5,637	6,493	856	15.2%
Net Profit aft. Tax	3,594	4,211	617	17.2%

- Sales: Achieved record sales through new products launches
- Effect of foreign exchange for 9-month period: Sales +10.21bn, Operating Profit +2.27 bn
- Lower gross profit margin: Changes in product mix due to sales growth in Component business, etc.

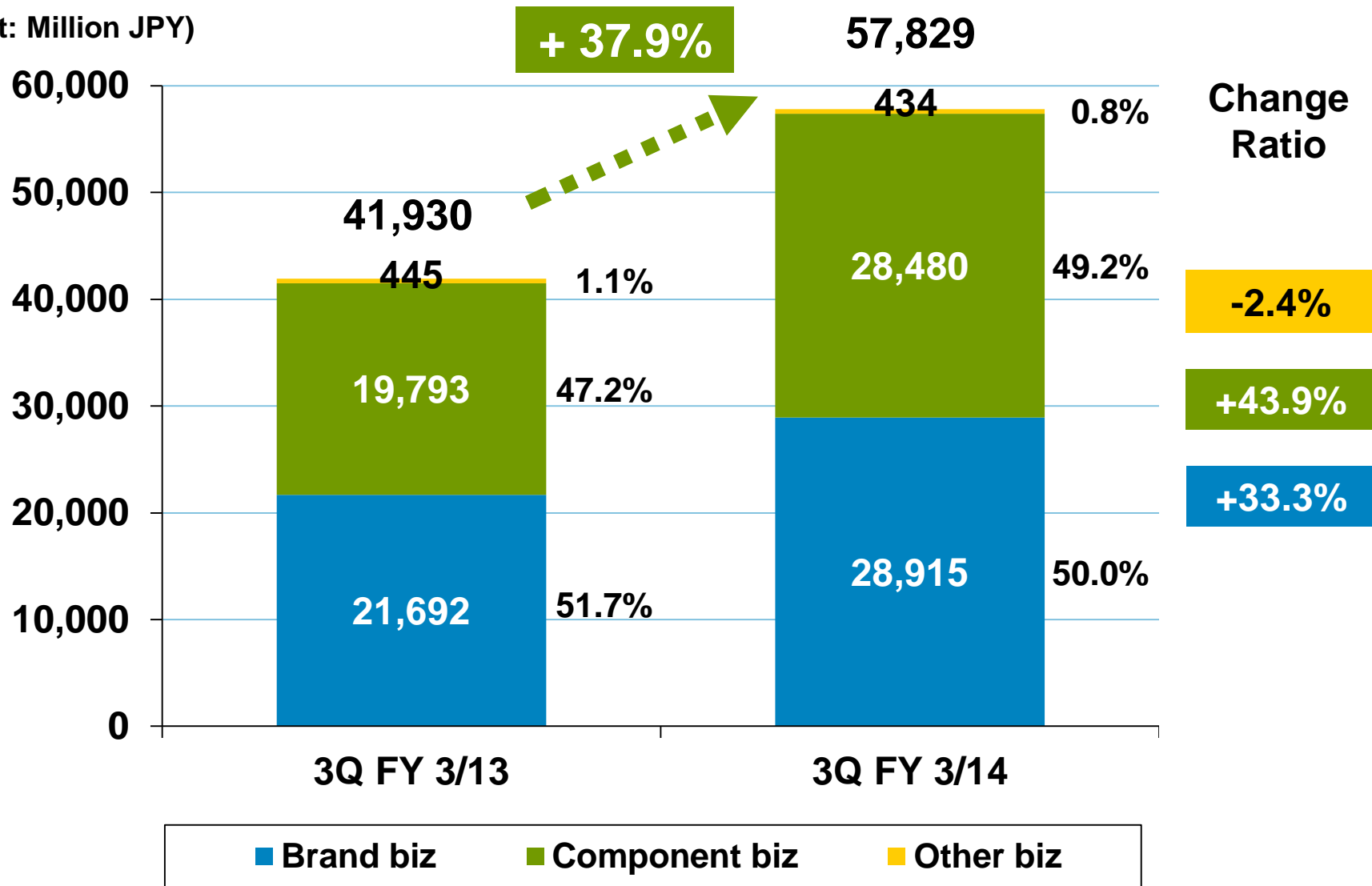
# Consolidated P/L by Business Line

(Unit: Million JPY)

	3Q FY 3/13	3Q FY 3/14	YOY Change	
	4/12-12/12	4/13-12/13	Amount	Ratio
Sales	41,930	57,829	15,899	37.9%
Brand biz	21,692	28,915	7,223	33.3%
Component biz	19,793	28,480	8,687	43.9%
Other biz	445	434	-11	-2.4%
Operating Profit	5,802	6,577	775	13.4%
Brand Biz	3,870	3,966	96	2.5%
Component biz	3,581	5,009	1,428	39.9%
Other biz	75	63	-12	-16.4%
Corp. and others	-1,725	-2,460	-735	42.6%
OPM	13.8%	11.4%		

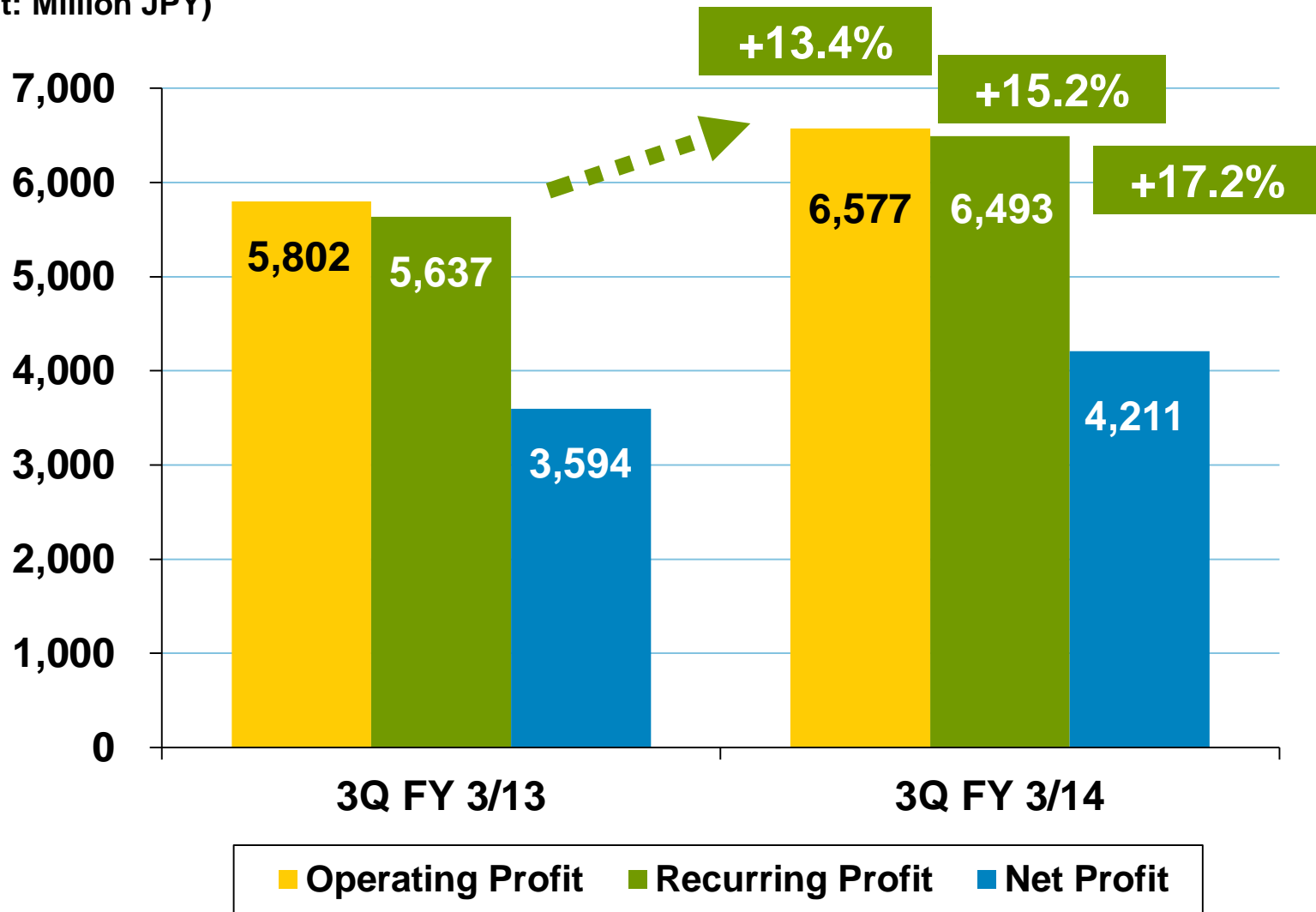
# Consolidated Sales Comparison

(Unit: Million JPY)



# Consolidated Profit Comparison

(Unit: Million JPY)





# Operating Expenses Comparison

(Unit: Million JPY)

	3Q FY 3/13	3Q FY 3/14	YOY Change	
	4/12-12/12	4/13-12/13	Amount	Ratio
Personnel	4,485	5,351	866	19.3%
R&D	1,418	2,153	735	51.9%
Ad. & Promo.	1,781	2,801	1,020	57.3%
Others	3,799	5,682	1,883	49.6%
Total	11,483	15,988	4,504	39.2%
SG&A Ratio	27.4%	27.6%		

## Key changes in increases

- SG&A increased by ¥1.73 bn due to higher costs at subsidiaries from forex.
- Personnel cost (increase in the number of employees at the ended December: FY 3/13 886 → FY 3/14 1,025)
- R&D and advertisement cost for new products.
- Others including charges for next-generation global IT infrastructure, IP, and freights owing to business expansion, etc.

# Brand Business: New Categories

## Reorganization based on user characteristics

### Creative Business

- Serves the passion of professional and consumer creativity
- Provides high value products and solutions for creative needs
- Pen tablets (*Intuos*, etc.), Mobile (*Cintiq Companion*, etc.), Display (*Cintiq*)

### Consumer Business

- Makes daily lives more creative and enjoyable
- Provides simple and intuitive UI solutions for general users
- *Bamboo Stylus*, etc.

### Vertical Market Business

- Serves society by providing innovative solutions
- Provides faster, more efficient and secure ways to work
- *STU* (signature tablet), *DT* (display tablet) series, etc.

### Software

Provides cross business, cross platform linkage with end-users

*Bamboo Paper Sign&Save*

# Business Highlights: (Unit: JPY)

<b><u>Brand Business</u></b>	<b>28.92 bn</b>	<b>+33.3%</b>
<b>Creative Business</b>	<b>24.87 bn</b>	<b>+35.2%</b>
<b>Pen tablets</b>	<b>15.59 bn</b>	<b>+14.8%</b>

- *Intuos Pro*, the successor of *Intuos 5* was released in September. Well received by target users due to optimized features for professional use. Contributed to sales from 2Q, especially in Europe and Asia.
- Integrated former *Bamboo* tablet brand into *Intuos* brand, and released new generation products targeted for wide variety of creative hobby users in photo editing, comic and illustration, etc.
- The emerging market model in China showed steady growth. New models grew steadily, lead by local initiatives.

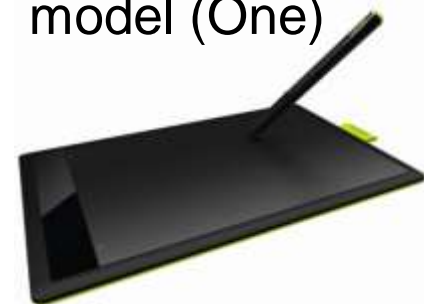
INTUOS<sup>®</sup>pro



INTUOS<sup>®</sup>comic



Emerging market  
model (One)



# Business Highlights: (Unit: JPY) CINTIQ® companion

## Brand Business

## Creative Business

### Mobile

1.88 bn +13.2%

- Developed Wacom's 1<sup>st</sup> mobile product to meet pro creators' mobile requirements. Announced *Cintiq Companion* in August that enables creative work in mobile environments, out of their design studios.
- Launched *Cintiq Companion* with Windows 8 OS and *Cintiq Companion Hybrid* with Android OS on Wacom website in September. Gained recognition through marketing campaigns, sales increased in the late 3Q.
- Responding to creative users' demand, launched *Intuos Creative Stylus* for iPad with pen pressure detection in August, contributed sales expansion.



CINTIQ® companion hybrid



INTUOS®  
Creative Stylus



# Business Highlights: (Unit: JPY)

## Brand Business

## Creative Business

**Display** **7.40 bn** **+74.8%**

- *Cintiq 13HD* launched in March contributed to rapid growth benefiting from its thin compact body and high performance.
- Robust sales growth of *Cintiq 22HD touch*, launched in April. Together with *Cintiq 22HD* and *Cintiq 24HD touch* launched in the previous FY, succeeded in expanding our display line category.

CINTIQ<sup>®</sup> 13HD



CINTIQ<sup>®</sup> 22HD



CINTIQ<sup>®</sup>

24HD touch



CINTIQ<sup>®</sup>

22HD touch



# Business Highlights: (Unit: JPY)

## Brand Business

**Consumer Business 1.33bn -3.4%**

- Renewed stylus pens product line for iPad touch screen in September. Added new lower priced model *Bamboo Stylus alpha*. Recovering from weak sales of poorly performing products in 1H.
- *Bamboo Pad*, a consumer touch pad that enables both multi touch operation and digital writing was added to the *Bamboo* brand line in September. Acquired favorable reviews.
- Continued with *Bamboo Stylus mini* launched in April, and stylus products for Samsung's Galaxy Note series. Expanded product lineup in the digital stationery field.

BAMBOO® STYLUS



BAMBOO® PAD



# Business Highlights: (Unit: JPY)

## Brand Business

### Vertical Market Business 2.71bn +41.2%

- Adoption of signature pen tablets expanded in credit card transaction in the financial sector. Demand continues to grow globally based the needs for paperless environment and improved security.
- *DTH-2242* launched in March, boosted sales in large size LCD models, etc.
- *STU-530* & *STU-430*, the latest model of *STU* series with a thin and light body, launched in 3Q.



**STU series**



**DTH-1031**



**DTH-2242**

# Business Highlights: (Unit: JPY)

**Components Business 28.48 bn +43.9%**



**Smartphone models**

**Pen Sensor Systems for Smartphones 15.19bn +32.6%**

- Shipments for Galaxy Note 3 contributed to a rapid recovery from 2Q.



**GALAXY Note 3**



**Pen Sensor Systems for Tablets 8.82bn +215.6%**

- Shipments for Windows 8 Pro and Android tablets expanded rapidly in 1Q owing to an increase of pen adoption models. However, demand stagnated from 2Q due to sales decline of a customer's model.



**Tablet models**





# Business Highlights: (Unit: JPY)

## Components Business

### Sensor Systems for Notebook PCs

4.19bn

+19.5%



ノートPC採用モデル例

FUJITSU

Panasonic

- Shipments increased for business notebook PCs for corporate and B2B customer segments. However, demand during 2Q declined due to weak sales in the whole notebook PC category.



### Touch Sensor Systems for touch use

0.29bn

+630.6%

lenovo



- Developed market for high-performance multi-touch technology such as casino machines and a 17-inch notebook PC, etc.
- Focused on winning new projects of tablets and PC manufactures for the developed original multi-touch controller.

# Business Highlights: (Unit: JPY)

## Other Business

0.43 bn

-2.4%



The Power  
To Innovate™

**CAD software and others** 0.43bn -2.4%

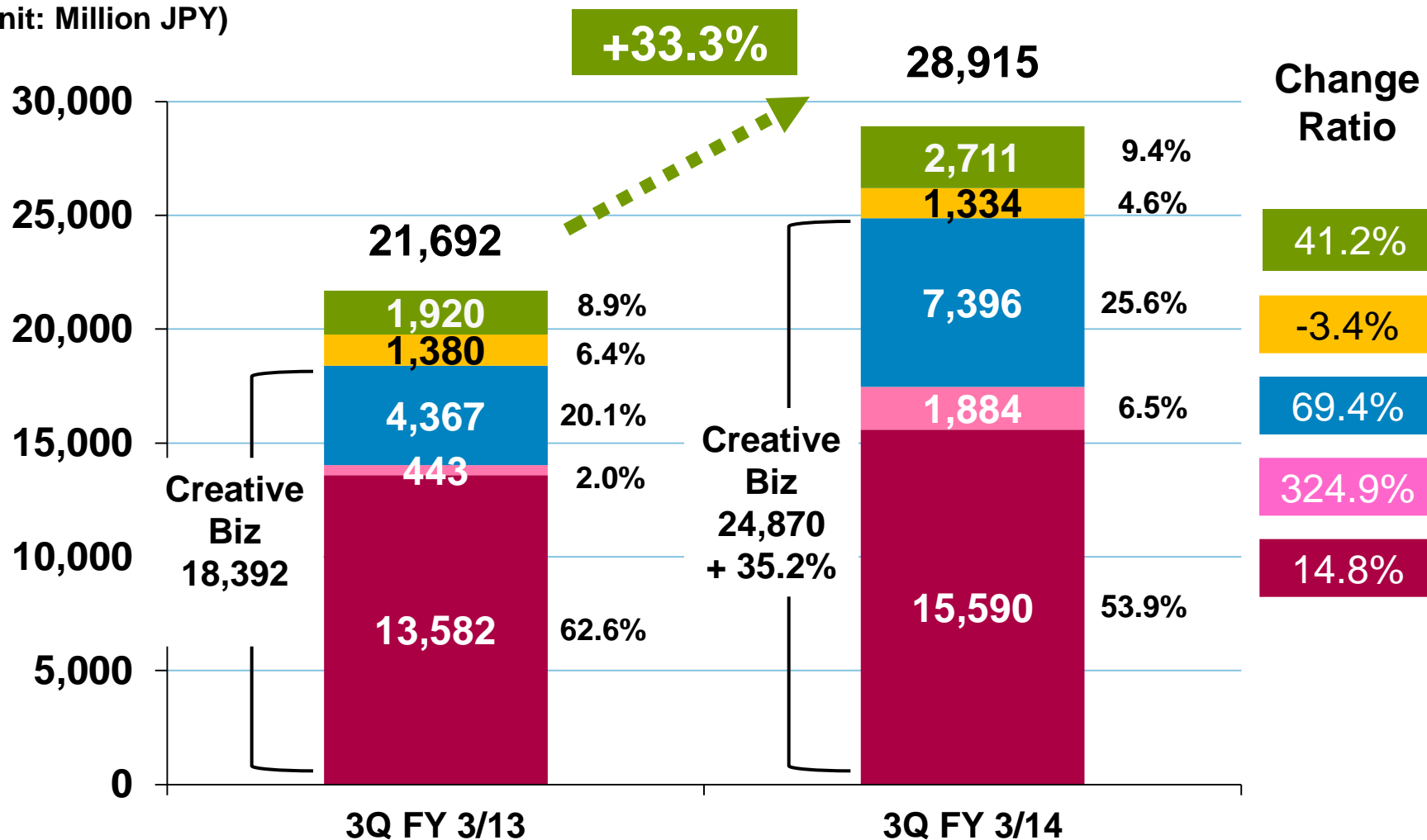
- Launched *ECAD dio 2014* in December. In spite of efforts to capture replacement demand, sales declined due to delayed launch of new generation product launch.
- Received positive reviews from customers in machinery and robotics industries, and focused on expanding new customers.

## F&A (Corporate)

- Expanded coverage of global ERP system to Asia-Oceania region.
- Started global HR system development for global organization.
- Constructing global SCM model centered on e-commerce.

# Sales by Product Line in Brand

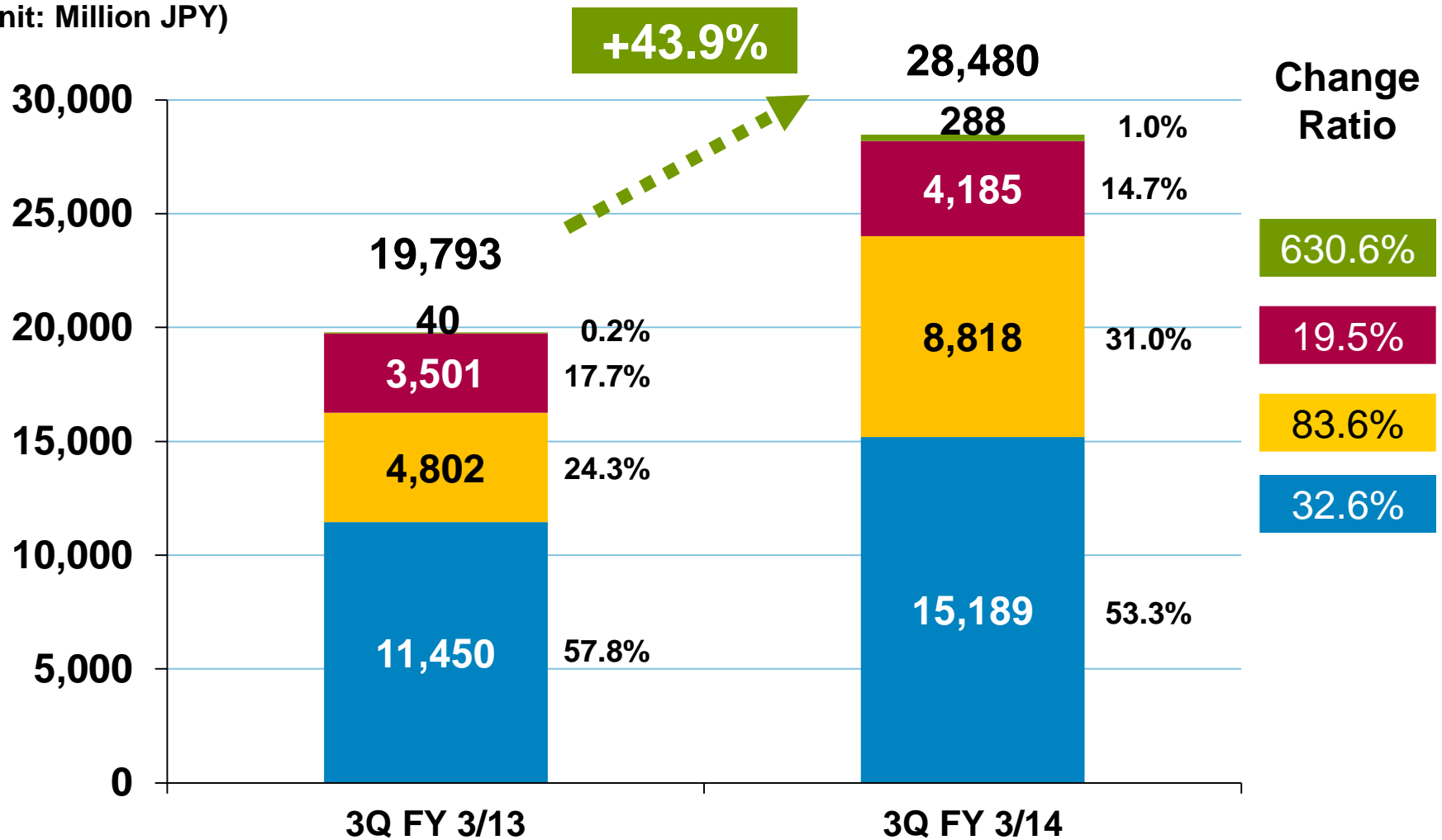
(Unit: Million JPY)



■ Creative-Tablet ■ Creative-Mobile ■ Creative-Display ■ Consumer ■ VM

# Sales by Product Line in Component

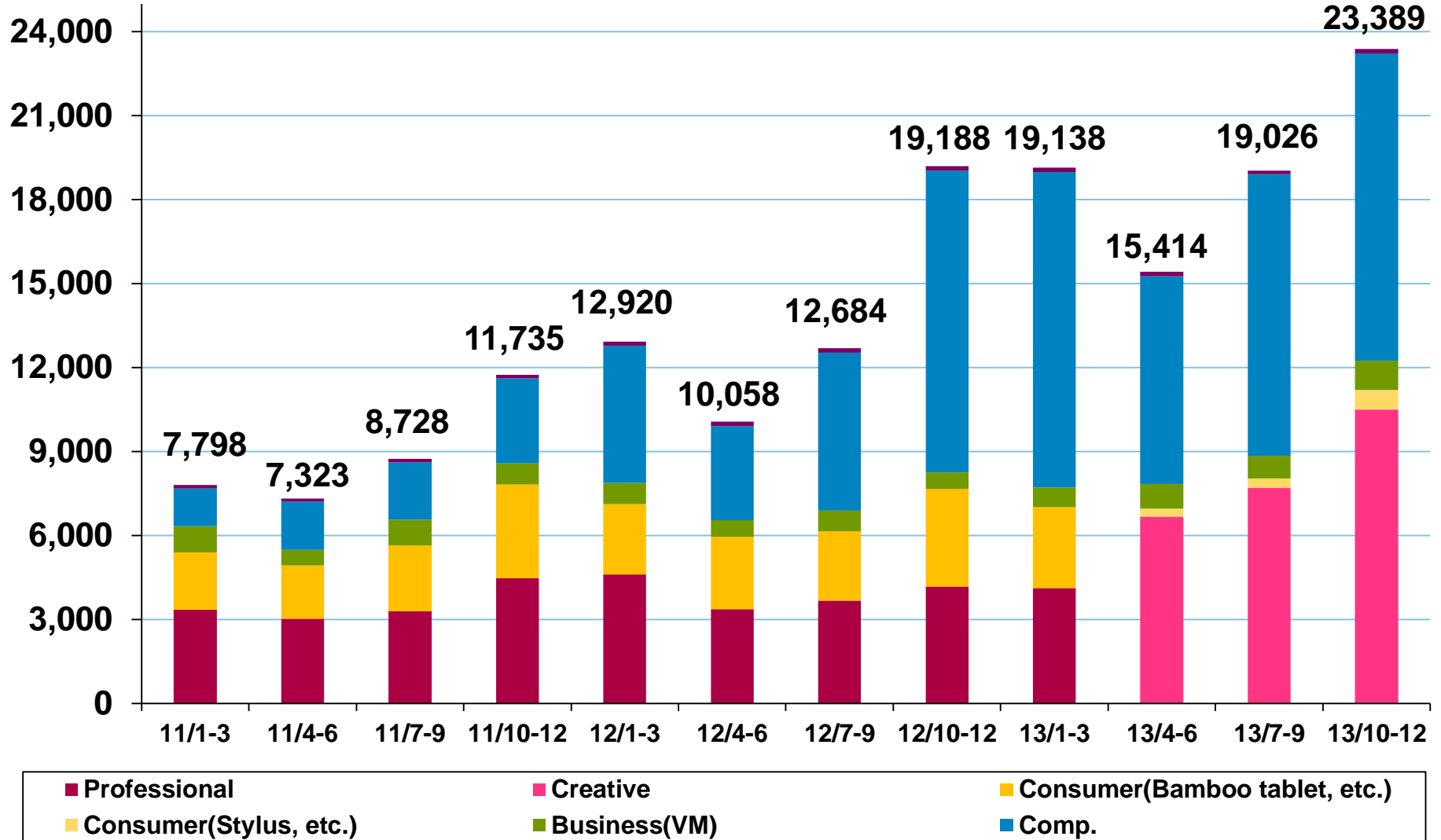
(Unit: Million JPY)



■ Pen for Smartphone ■ Pen for Tablet ■ Pen for Notebook PC ■ Touch

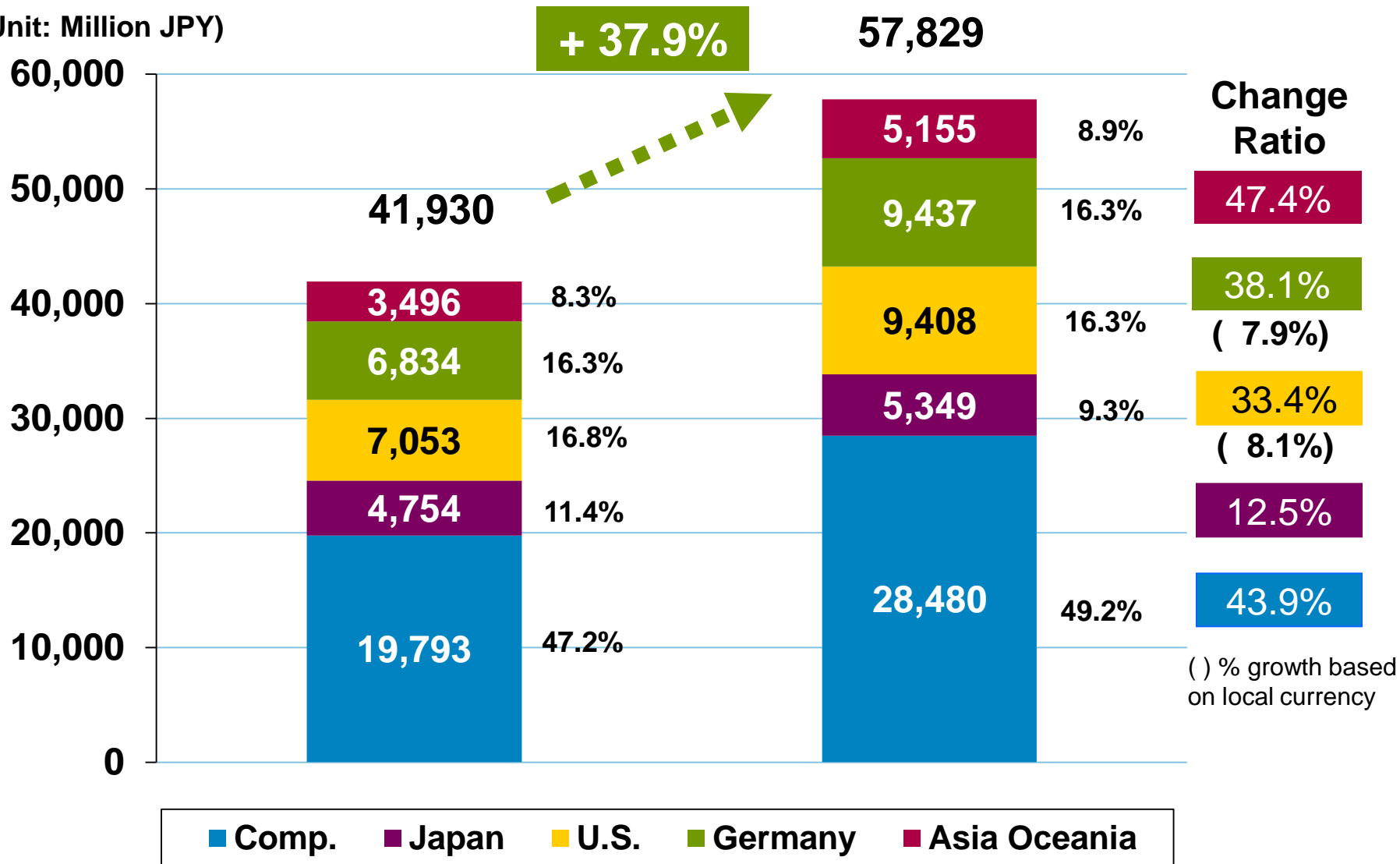
# Quarterly Trend by Product Line

(Unit: Million JPY)



# Sales by Region

(Unit: Million JPY)



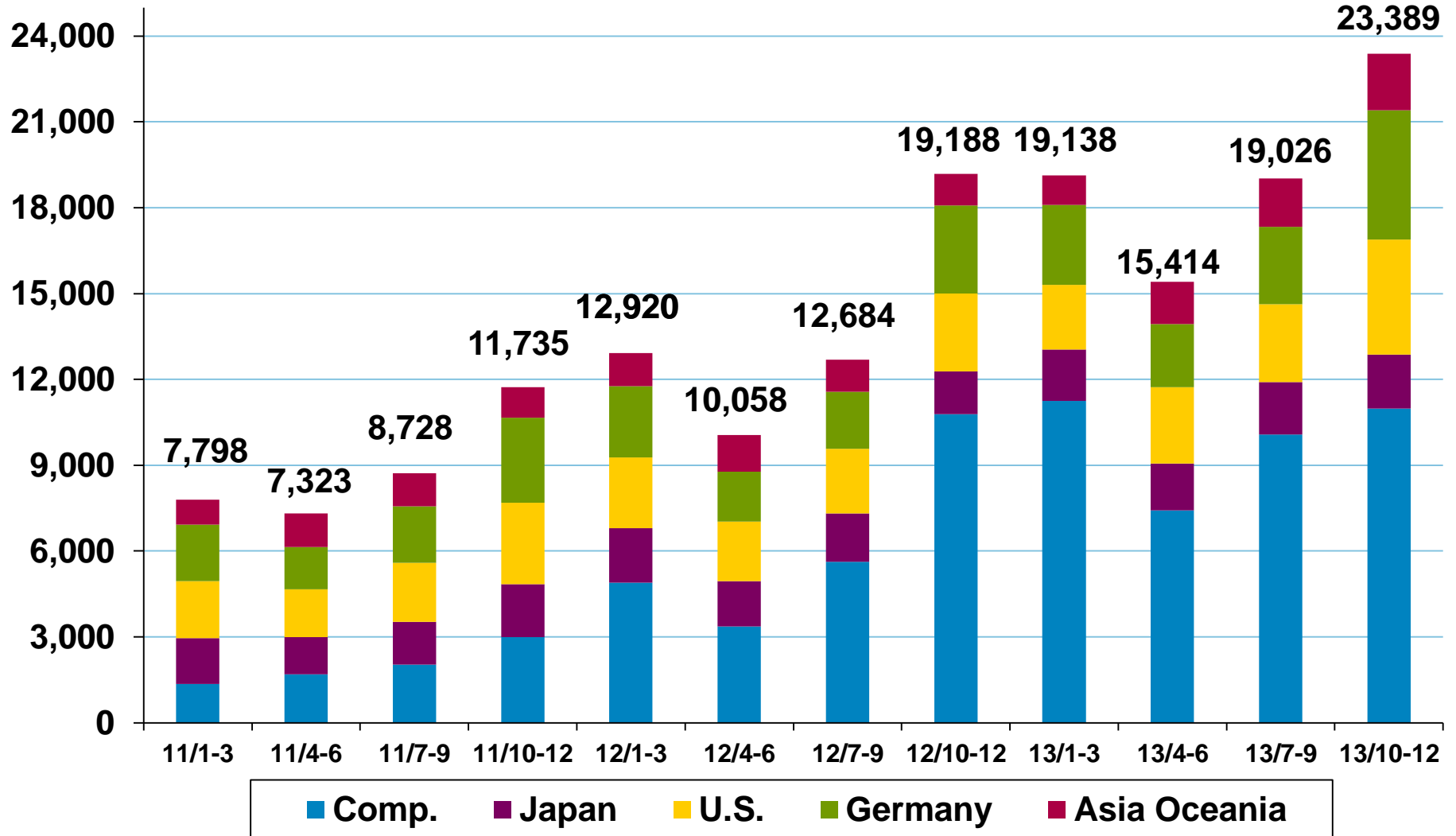
(Note) There are no regional segments in Component business

# Sales Changes for Local Currencies

Region	Currency	YOY Change Ratio
Japan	JPY	12.5%
U.S.	USD	8.1%
Europe	EUR	7.9%
China	CNY	22.3%
Korea	KRW	7.8%
Australia	AUD	44.2%
Singapore	USD	1.2%
Hong Kong	USD	25.3%

# Quarterly Trend by Region

(Unit: Million JPY)





# Consolidated B/S

(Unit: Million JPY)

	End of Mar. 2013	End of Dec. 2013	Change
Current assets	42,752	42,737	-15
Noncurrent assets	7,372	10,662	3,289
<b>Total assets</b>	<b>50,124</b>	<b>53,399</b>	<b>3,275</b>
Current liabilities	19,596	19,220	-376
Noncurrent liabilities	1,316	1,939	622
<b>Total liabilities</b>	<b>20,913</b>	<b>21,159</b>	<b>246</b>
Minority interest in subsidiaries	0	0	0
<b>Net assets</b>	<b>29,212</b>	<b>32,240</b>	<b>3,029</b>
<b>Total liabilities and Net assets</b>	<b>50,124</b>	<b>53,399</b>	<b>3,275</b>
<b>Equity ratio</b>	<b>58.1%</b>	<b>60.1%</b>	<b>2.0%</b>
<b>Book value per share (JPY)</b>	<b>173</b>	<b>193</b>	<b>20</b>

## Assets

- Decrease in cash and cash equivalents -6,237  
(payments of income tax, year-end dividend, and inventories, etc.)
- Increase in inventories (new products for sales) 6,474
- Increase in investment and other assets 737  
(lease deposits and investment securities, etc.)
- Increase in tangible fixed assets 1,106  
(automated machines for pen comp. and tools, furniture, etc.)

## Liabilities

- Increase in accounts payable 875
- Decrease in income tax payable -644

## Net assets

- Valuation difference on available-for-sale securities 653
- Increase in shareholders' equity 965  
(3/13 29,926 ⇒ 12/13 30,891)

# Consolidated C/F

(Unit: Million JPY)

	3Q FY 3/13	3Q FY 3/14	YoY Change
	4/12-9/12	4/13-9/13	Amount
C/F from operating activities	2,774	-745	-3,519
C/F from investing activities	-1,122	-3,260	-2,139
C/F from financing activities	-1,057	-3,263	-2,206
Effect of change in exchange rate	362	1,031	669
Increase-decrease of cash & cash equivalent	957	-6,237	-7,195
Beginning balance of cash & cash equivalent	11,970	21,596	9,627
Ending balance of cash and cash equivalent	12,927	15,359	2,432

## C/F from operating activities

- Increase in inventories -5,505
- Income tax paid -3,624
- Net profit before taxes 6,483
- Decrease in notes and account receivable 1,765

## C/F from investing activities

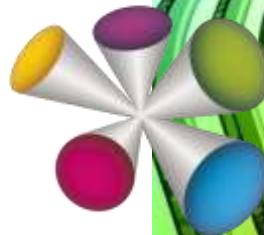
- Purchase of fixed assets -2,535  
(machinery, mold, and global ERP, etc.)
- Purchase of investment securities -468

## C/F from financing activities

- Cash dividends paid -1,886
- Repurchase of own shares -1,439

# FY 3/14

# Basic Policy and Business Focus



# Business Environment for FY 3/14

- Global economy starts to regain strength driven by U.S. recovery and emerging markets growth. Europe economy stays weak while Japanese economy starts to improve
- Smartphones and tablets, cloud and community to establish IT platform. On-line and e-Commerce as primary channel for consumers
- UI technology frontier to expand beyond multi-touch toward pen and ink
- Creative segment continues to grow with mobile use extension and display integration
- Mobile stationery and accessory market to continue to grow with broader application availability
- e-Doc and secure workflow continue to gain momentum and expand to mobile platforms

# Basic Strategies and Goals

- Expand the business model from PC to mobile and Cloud
- Achieve P&L plan as 1st year of WAP1215
- Build new Brand business categories for growth
- Enhance Component business foundation and accelerate growth
- Accelerate business in U.S. and invest in emerging markets
- Build competitive SCM/SQM foundation
- Invest in new technologies and product development
- Build global organization for competitive leadership

# Brand Business Basic Policies

- Transition to cluster-based business model
  - Reorganize Creative business line and reestablish brand framework
  - Establish Consumer business model with digital stationery products
  - Expand digital signature and workflow solution business
- Accelerate growth and gain new customers by introducing new products
  - Launch new mobile product line and expand consumer product line
  - Expand software products for improved customer experience
  - Invest in new dedicated team for emerging markets
- Enhance leadership by improving brand marketing
  - Establish user communities by Global Web, SNS
  - Enhance global marketing capabilities
- Achieve FY 3/14 growth target as 1st Year of WAP1215
  - Maximize the new product potential by global Web marketing
  - Expand online marketing and e-commerce

# Component Business Key Focus

- Establish global leadership in mobile device categories
  - Enhance strategic smartphone partnership and maximize growth
  - Establish leadership in Windows 8 and Android tablet categories
  - Extend pen adoption to e-Book and e-Note categories
- Build business for touch controller and touch panel module
  - Develop new customer base for G9T and build business model
  - Enhance technology competitiveness by G10T
- Invest in new technology and new generation product line
  - Develop new generation pen technology and start mass-production
  - Establish technology development foundation
- Build component organization for growth
  - Establish SCM & SQM organization for higher customer support
  - Expand pen OEM partnership for market growth
  - Enhance touch panel SCM infrastructure

# Corporate Function Basic Policy

- Build stronger global business support
  - Improve group finance and management accounting process
  - Accelerate global IT platform development
  - Enhance global legal and IP team
- Establish new global HR system
  - Build new leadership model for next generation global leadership
  - Develop global performance management frameworks and systems
  - Stronger HR support across all business
- Evolve IR activities and enhance corporate communication
  - Promote understanding of WAP1215
- Provide support for global projects



# Assumptions for FY 3/14 Forecast

- **Market demand based on review (mid-January. 2013)**
- **FX rate assumptions for FY 3/14 since November**

1 USD = 95 JPY

1 EURO = 130 JPY

- **Foreign exchange sensitivity: 12-month forecast**

(Unit: Million JPY)

<b>Currencies</b>	<b>USD</b>	<b>EURO</b>
<b>Unit of sensitivity</b>	<b>JPY 1</b>	<b>JPY 1</b>
<b>Sales</b>	<b>600</b>	<b>110</b>
<b>Operation profit</b>	<b>60</b>	<b>80</b>

(A stronger yen has a negative effect while a weaker yen has a positive effect.)

# Assumptions for FY 3/14 Forecast

- **Capital expenditure**

3.60 billion (+95.1% YOY)

Key items: molds, product equipment for pen component, IT system to form global organization, etc.

- **Depreciation**

1.91 billion (+64.6% YOY)

- **R&D expense**

2.83 billion (+18.8% YOY)

Key items: developing of new products in Brand business, new IC, basic technology research, etc.

# Forecast of Results for FY 3/14

(Unit: Million JPY)

	FY 3/13 (actual)		FY 3/14 (Forecast)		YoY
	4/12-3/13		4/13-3/14		Growth rate
<b>Sales</b>	<b>61,068</b>		<b>81,500</b>		<b>33.5%</b>
<b>OP</b>	<b>7,915</b>	<b>13.0%</b>	<b>9,830</b>	<b>12.1%</b>	<b>24.2%</b>
<b>RP</b>	<b>7,559</b>	<b>12.4%</b>	<b>9,740</b>	<b>12.0%</b>	<b>28.9%</b>
<b>NP</b>	<b>4,770</b>	<b>7.8%</b>	<b>6,340</b>	<b>7.8%</b>	<b>32.9%</b>

No change to the consolidated financial results forecast.

In the Brand business, promote the sales of new products through various campaigns.

In the Component business, focus on shipment for customer's new models.

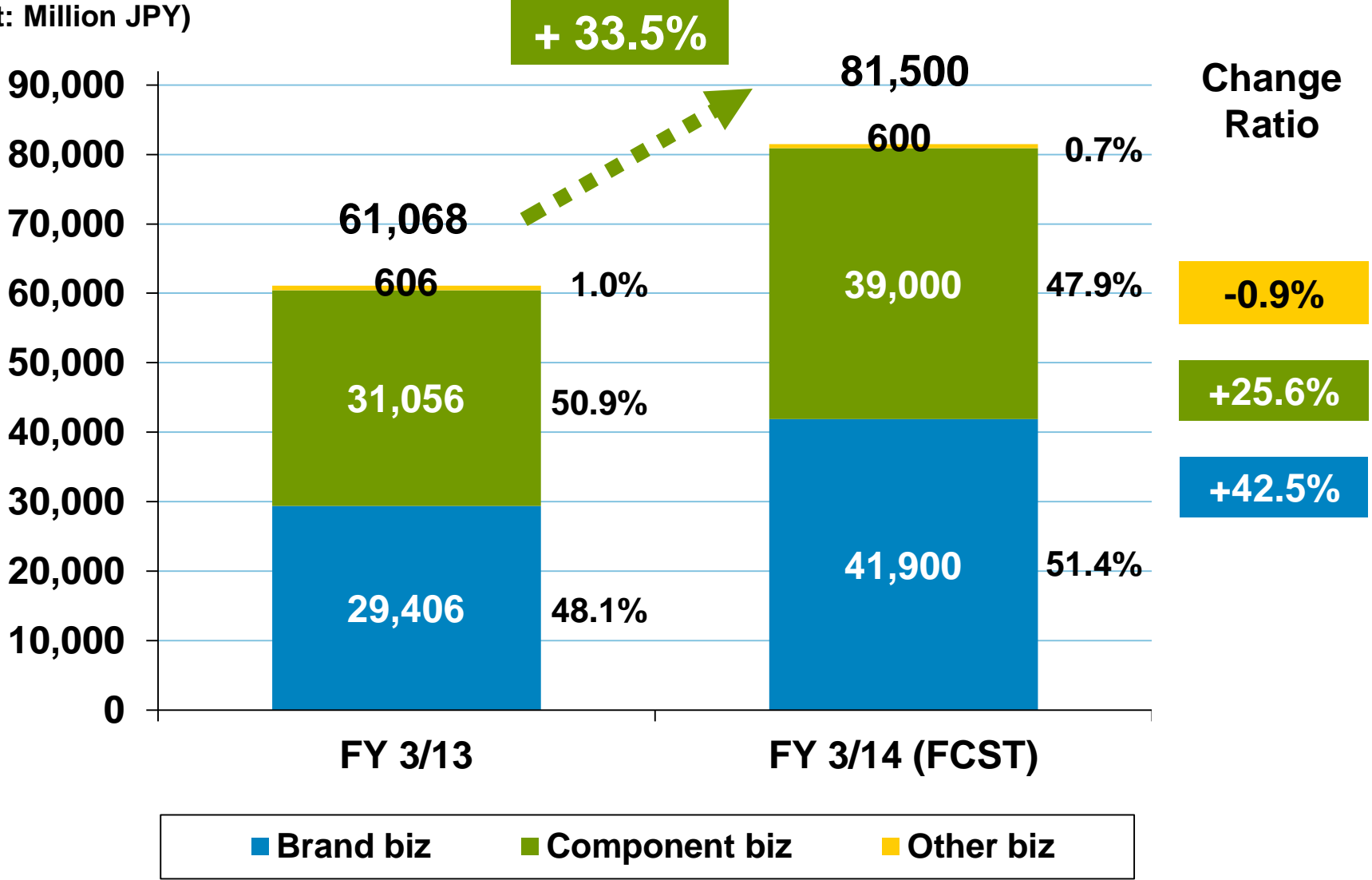
# Forecast of Results by Business Line

(Unit: Million JPY)

	FY 3/13 (actual)	FY 3/14 (forecast)	YOY Change	
	4/12-3/13	4/13-3/14	Amount	Ratio
<b>Sales</b>	<b>61,068</b>	<b>81,500</b>	<b>20,432</b>	<b>33.5%</b>
Brand biz	29,406	41,900	12,494	42.5%
Component biz	31,056	39,000	7,944	25.6%
Other biz	606	600	-6	-0.9%
<b>Operating Profit</b>	<b>7,915</b>	<b>9,830</b>	<b>1,915</b>	<b>24.2%</b>
Brand Biz	4,895	6,800	1,905	38.9%
Component biz	5,554	6,510	956	17.2%
Other biz	102	60	-42	-41.4%
Corp. and others	-2,637	-3,540	-903	34.3%
<b>OPM</b>	<b>13.0%</b>	<b>12.1%</b>		

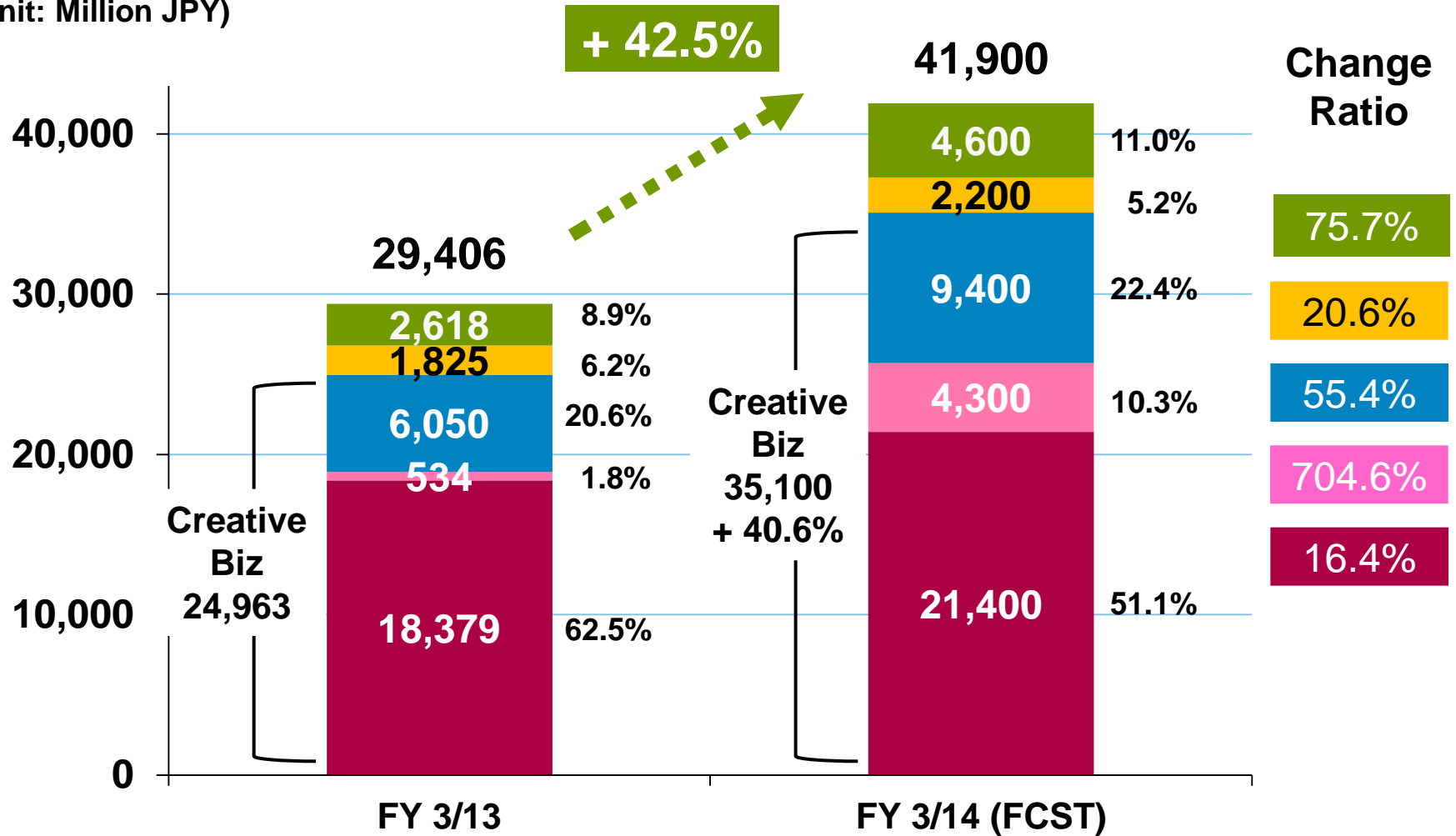
# Sales Forecast by Segment

(Unit: Million JPY)



# Sales Forecast by Product line in Brand

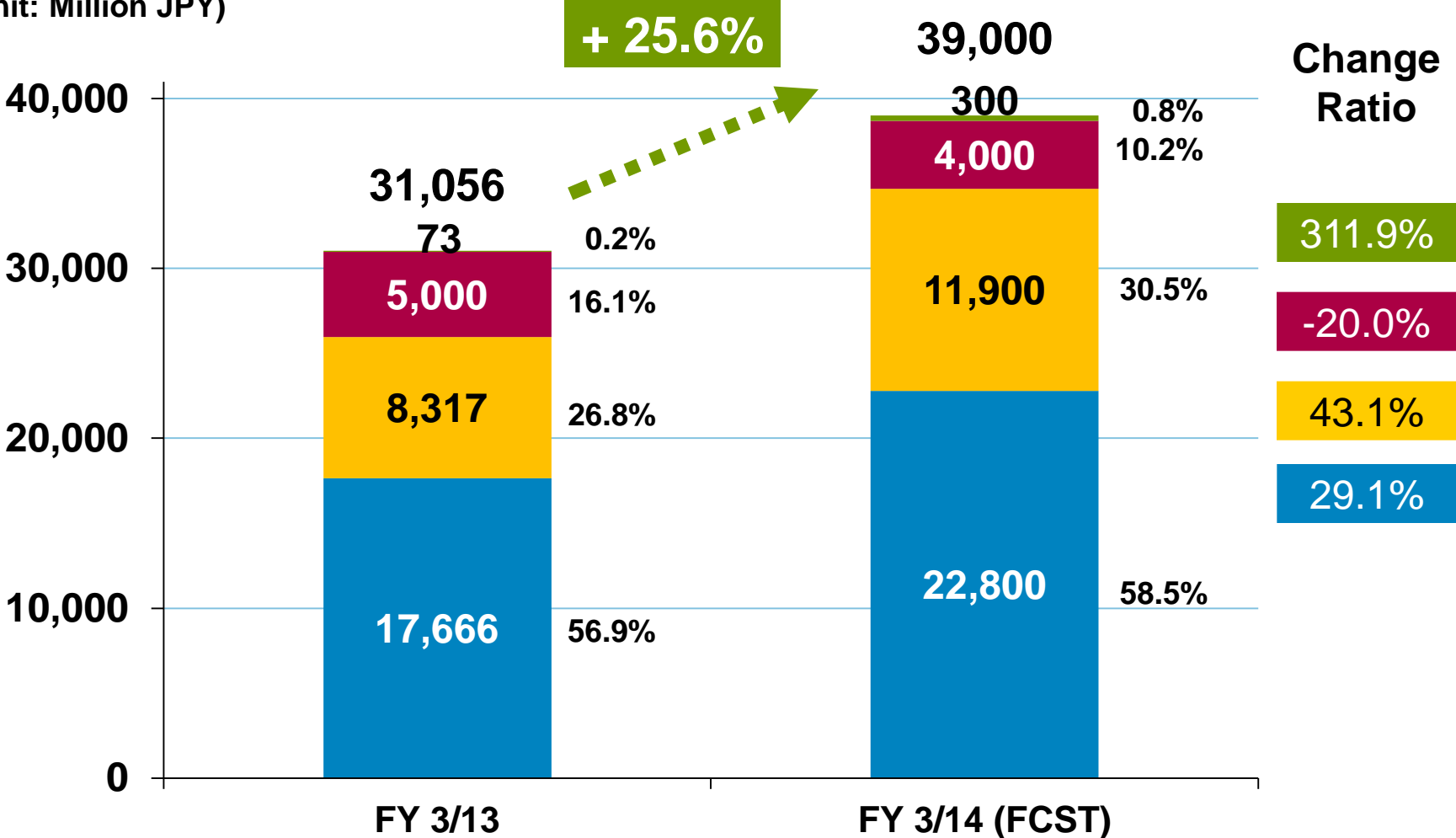
(Unit: Million JPY)



■ Creative-Tablet ■ Creative-Mobile ■ Creative-Display ■ Consumer ■ VM

# Sales Forecast by Product line in Comp.

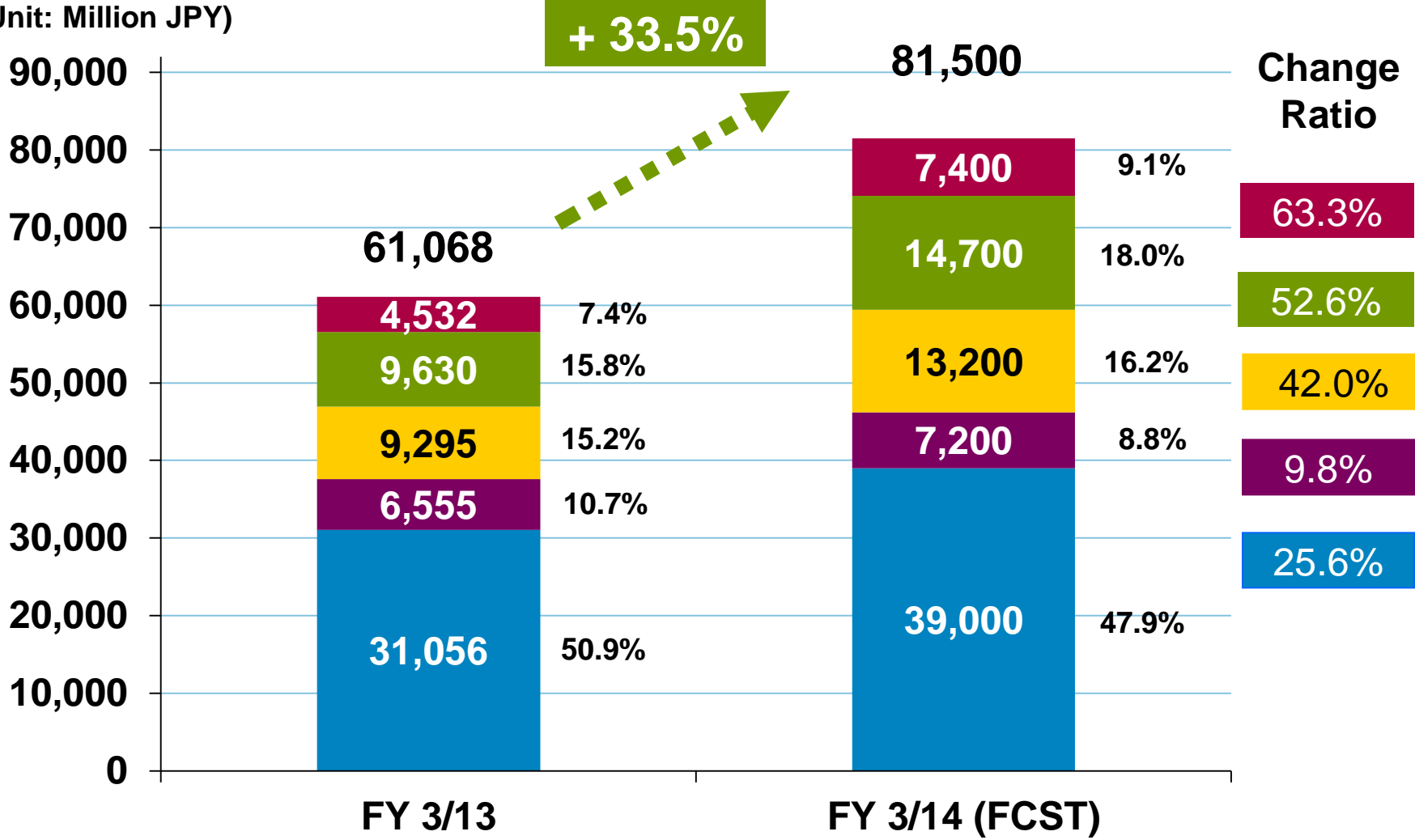
(Unit: Million JPY)



■ Pen for Smartphone ■ Pen for Tablet ■ Pen for Notebook PC ■ Touch

# Sales Forecast by Region

(Unit: Million JPY)



■ Comp. ■ Japan ■ U.S. ■ Germany ■ Asia Oceania

(Note) There are no regional segments in Component business





# Dividend Forecast for FY 3/14

- **Dividend policy**

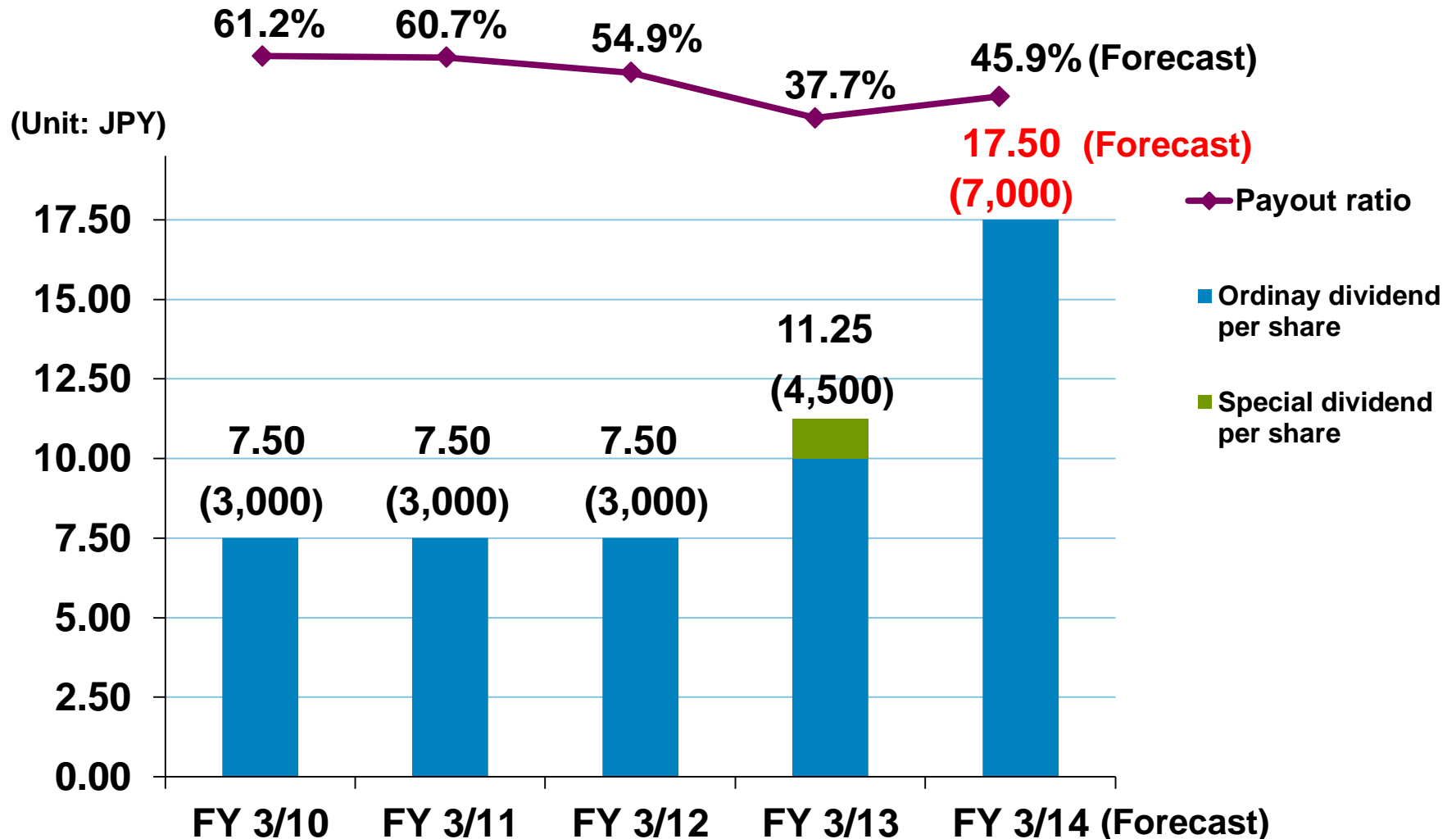
- Continue steady dividend payout to shareholders while maintaining a stable financial base necessary for future business development
- Target payout ratio approximately 40% or more by FY 3/16 to attract global investment

- **Dividend per share**

- JPY 17.50 per share for FY 3/14  
(equal to JPY 7,000 per share before the share split on June 1)
- Payout ratio 45.9%  
  
(Ref.) Actual dividend for FY 3/13  
JPY 11.25 including a special dividend of JPY 1.25 per share

# Dividends per Share

( ) figures show dividends per share before share split on June 1, 2013



# Results of Share Repurchase Program

- **Repurchase of own shares**

- Total number of acquired shares : 2 million (upper limited)  
Equivalent of 1.19% of outstanding shares at end-Sep. 2013
- Total cost of acquisition: 1.44 bn JPY
- Period of acquisition: from Oct. 21, 2013 to Dec. 5, 2013

(Ref.) Total number of shares outstanding at end of 3Q/FY14: 169,046,400 shares

Total number of treasury stock at end of 3Q/FY14: 2,612,800 shares

- **Total payout to shareholders**

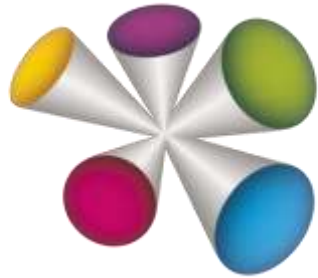
- Total payout ratio: 68.6% (based on forecasted results)  
Forecasted dividends payout: 2.91 bn JPY  
Cost of share repurchase: 1.44 bn JPY

# New Medium-Term Business Plan

FY31-FY33

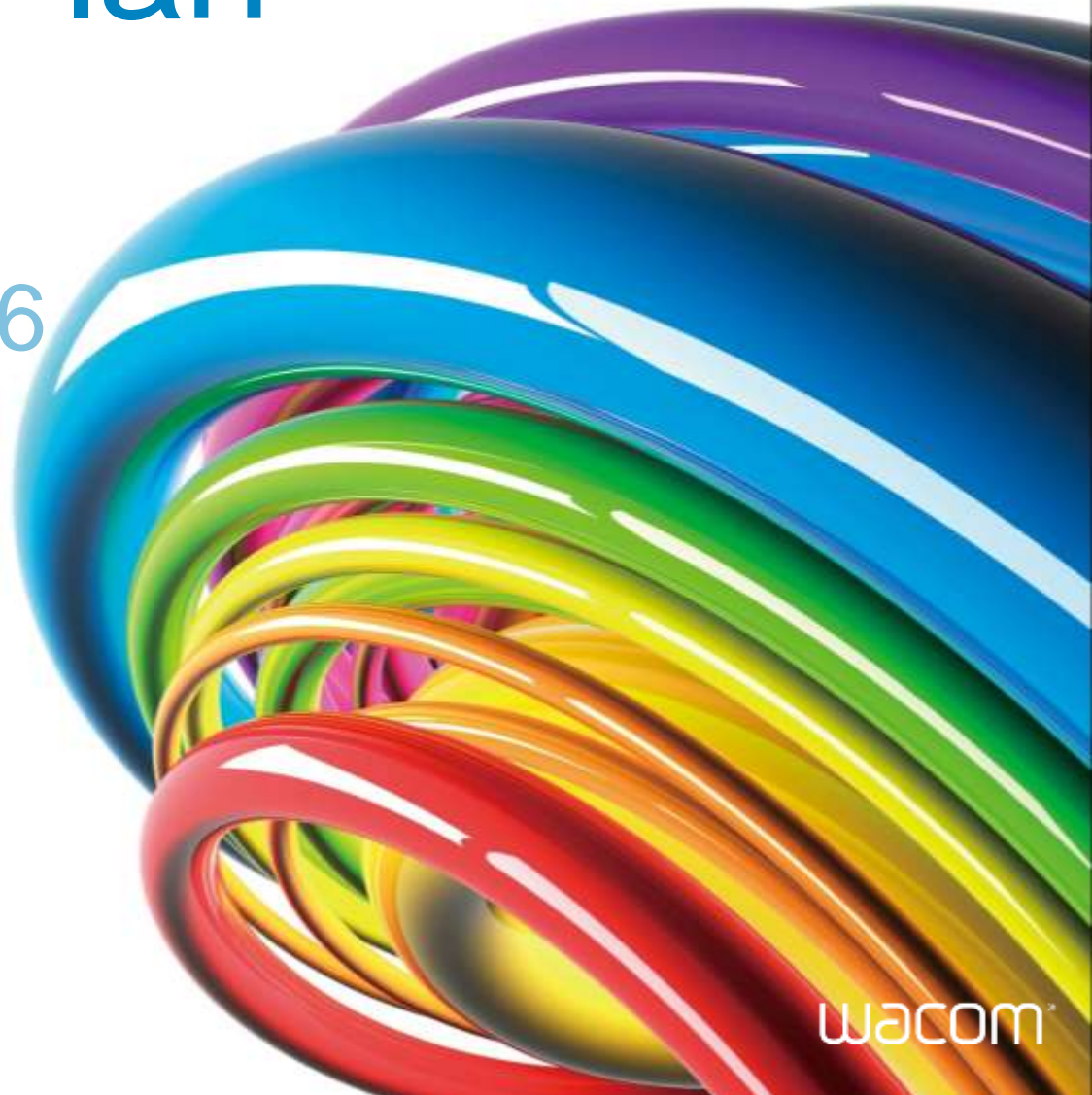
FY March, 2014

– FY March, 2016



Wacom Co., Ltd.

wacom



# New Medium-Term Business Plan: Key Assumptions

- Continued slow growth in the global economy with economic uncertainty in developed markets and decelerated growth in emerging markets.
- Smartphone, tablet and Cloud to be a new IT platform
  - Rapid growth and new opportunities drive global IT investment.
  - On-line brand communication to be a primary means for customer relationship development.
  - On-line sales to be a primary channel for distribution.
- Multi-touch becomes standard user interface technology.
- Importance of electronic pen technology for contents creation and communication grows.
- User experience and Cloud-based community become critical for business success.
- Exchange rate: 1USD=75JPY, 1EURO=100JPY

→ 1USD=90JPY, 1EURO=115JPY as of Apr. 30, 2013

# Growth Strategy

- Expand business platform from PC to mobile and Cloud
- Accelerate the Branded product business
- Accelerate the Component business
- Strengthen global SCM (supply chain management) structure
- Promote global organizational development
- Enhance global IT infrastructure
- Accelerate development of new user interface technology
- Enhance emerging market investment

# New Medium-Term Business Plan

# WAP 1215

Wacom Action Plan for Changing Platform



## Basic Strategy

Expand business platform from PC to mobile and Cloud, create new business and grow existing business

Financial goals: By FY ending March, 2016

- Consolidated sales: 120 billion JPY or more
- Consolidated operating profit margin: 15% or higher
- Consolidated ROE: 30% or higher

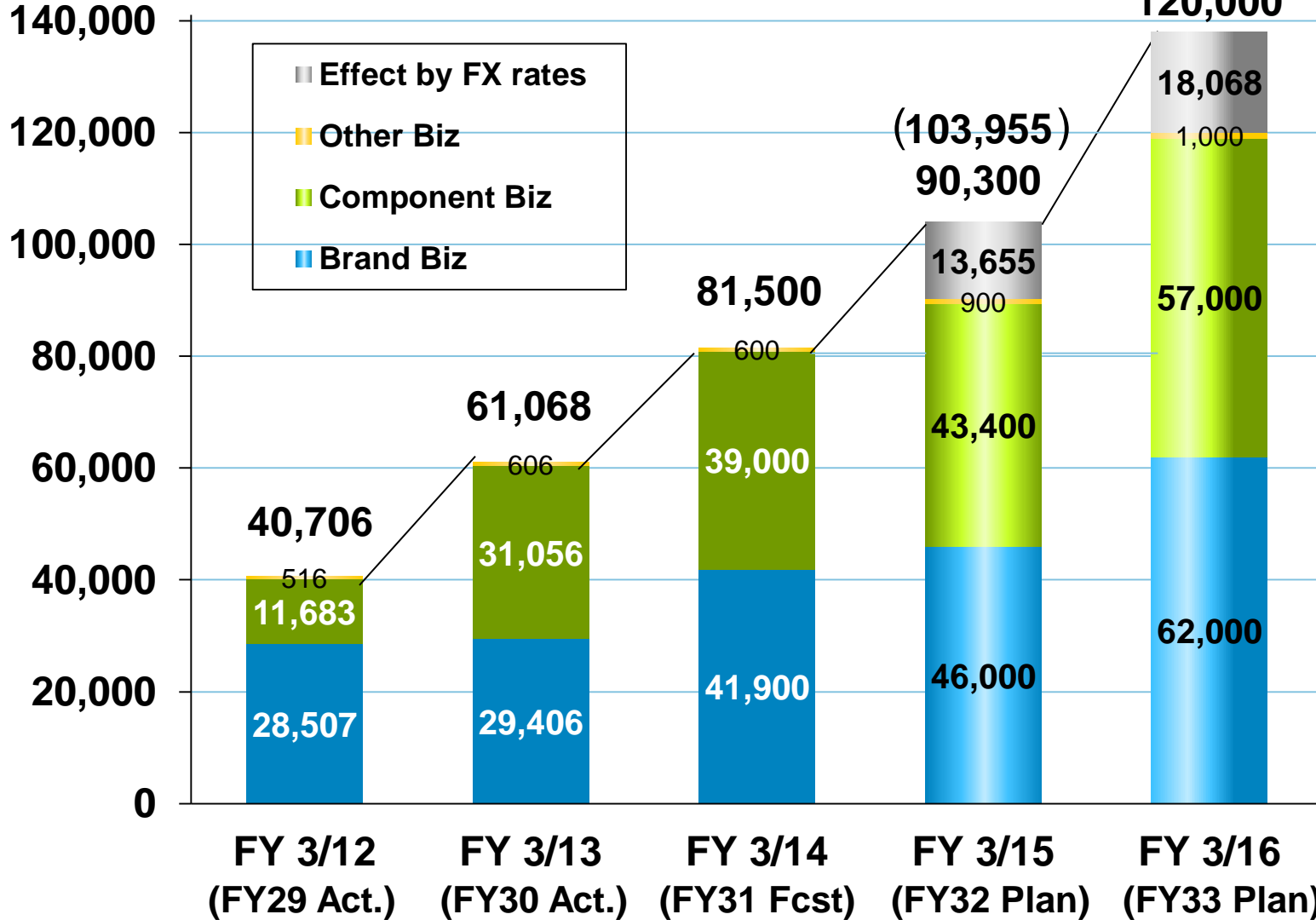
# Consolidated Sales

(Unit: Million JPY)

( ) figures show plans after FX rate changes

(138,068)  
120,000

**CAGR**  
FY 3/14 – FY 3/16



Consolidated Sales  
**31.2%**

**Revised assumption of FX rates**  
1 USD  
75JPY → 90JPY  
1 EUR  
100JPY → 115JPY

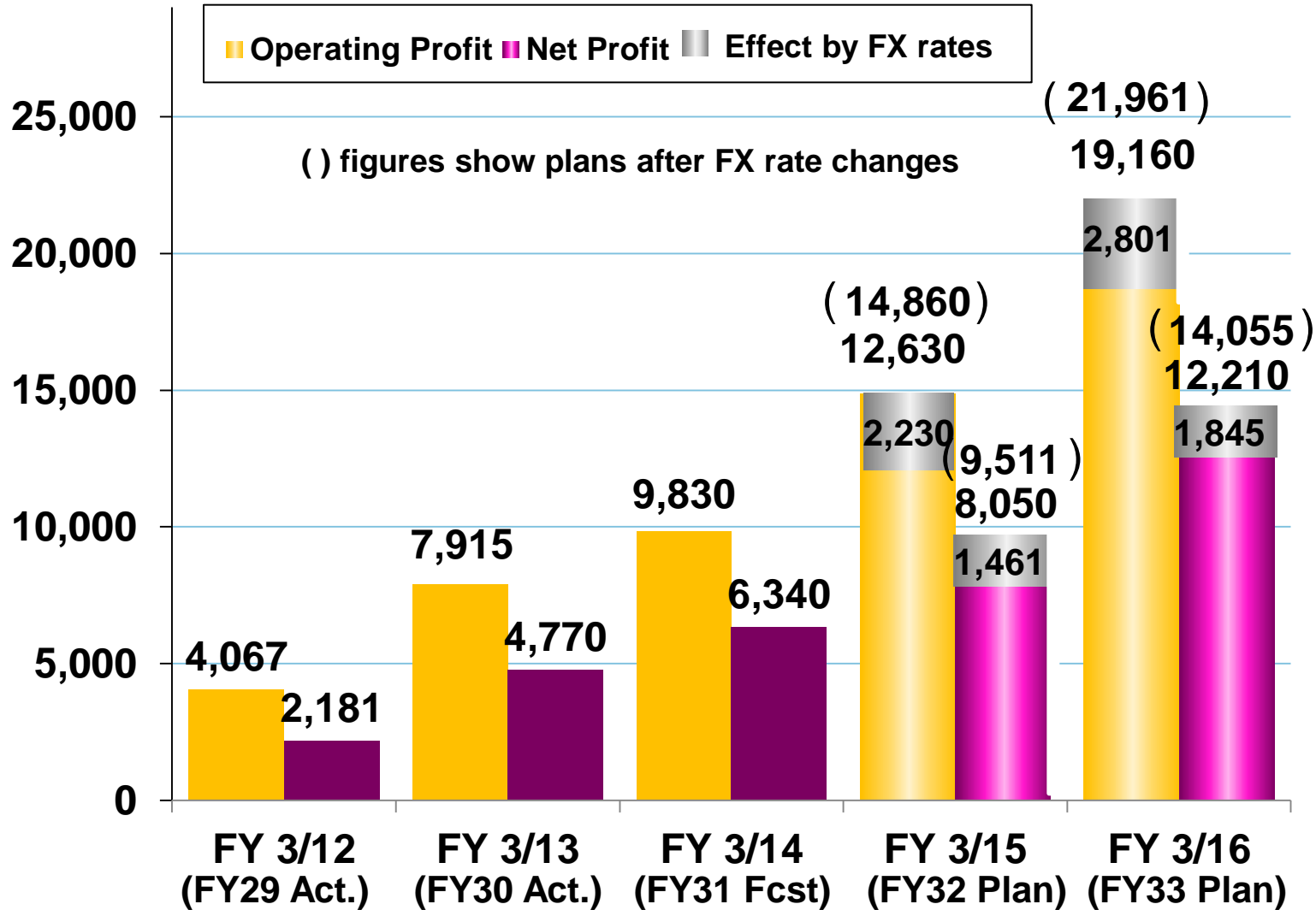


# Consolidated Profits

(Unit: Million JPY)

**CAGR**

FY 3/14 – FY 3/16



40.5%

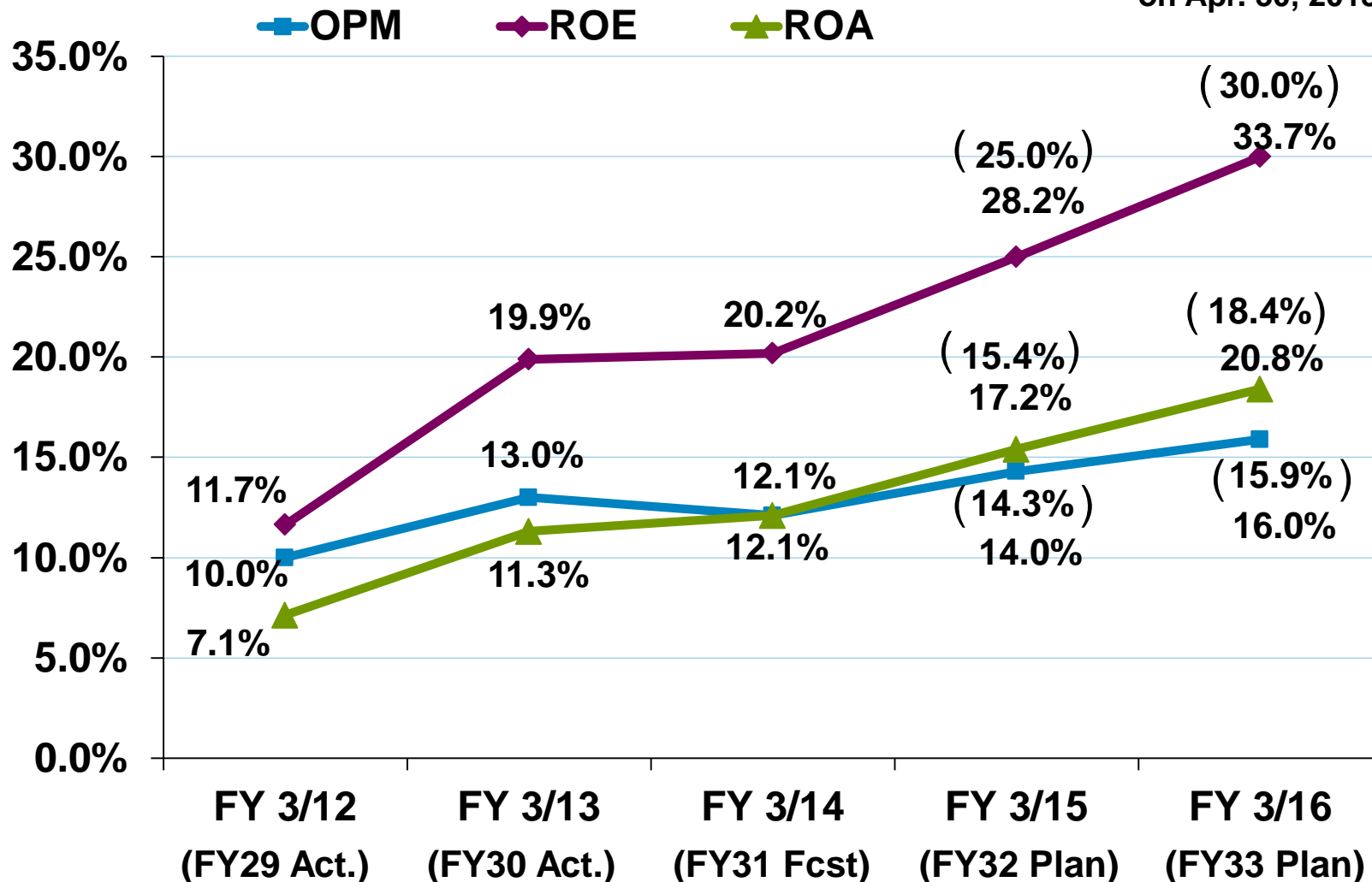
43.4%

Revised assumption of FX rates

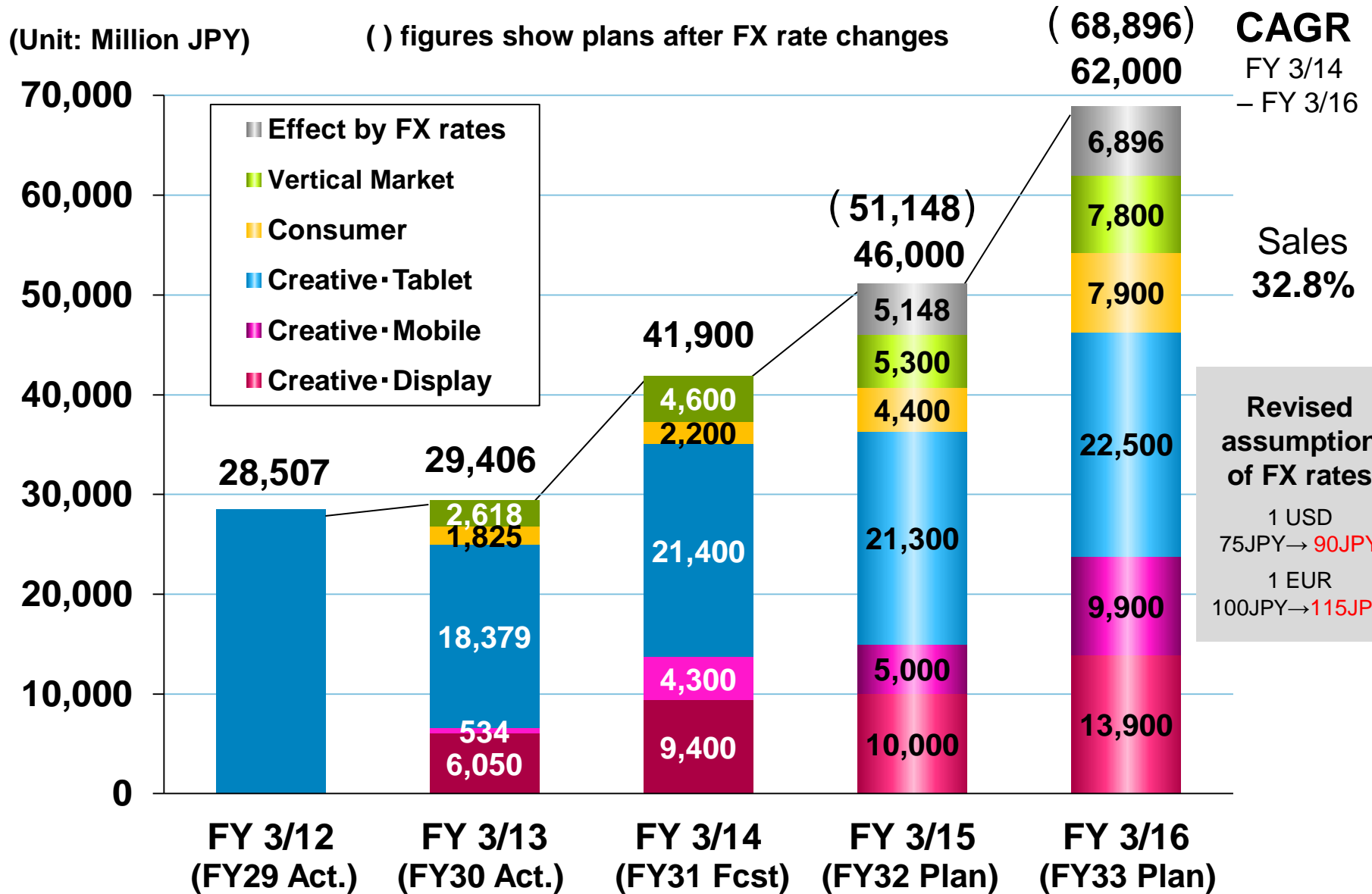
1 USD  
75JPY → 90JPY  
1 EUR  
100JPY → 115JPY

# Key Financial Indicators

( ) figures show indicators released on Apr. 30, 2013



# Brand Business: Sales Plan



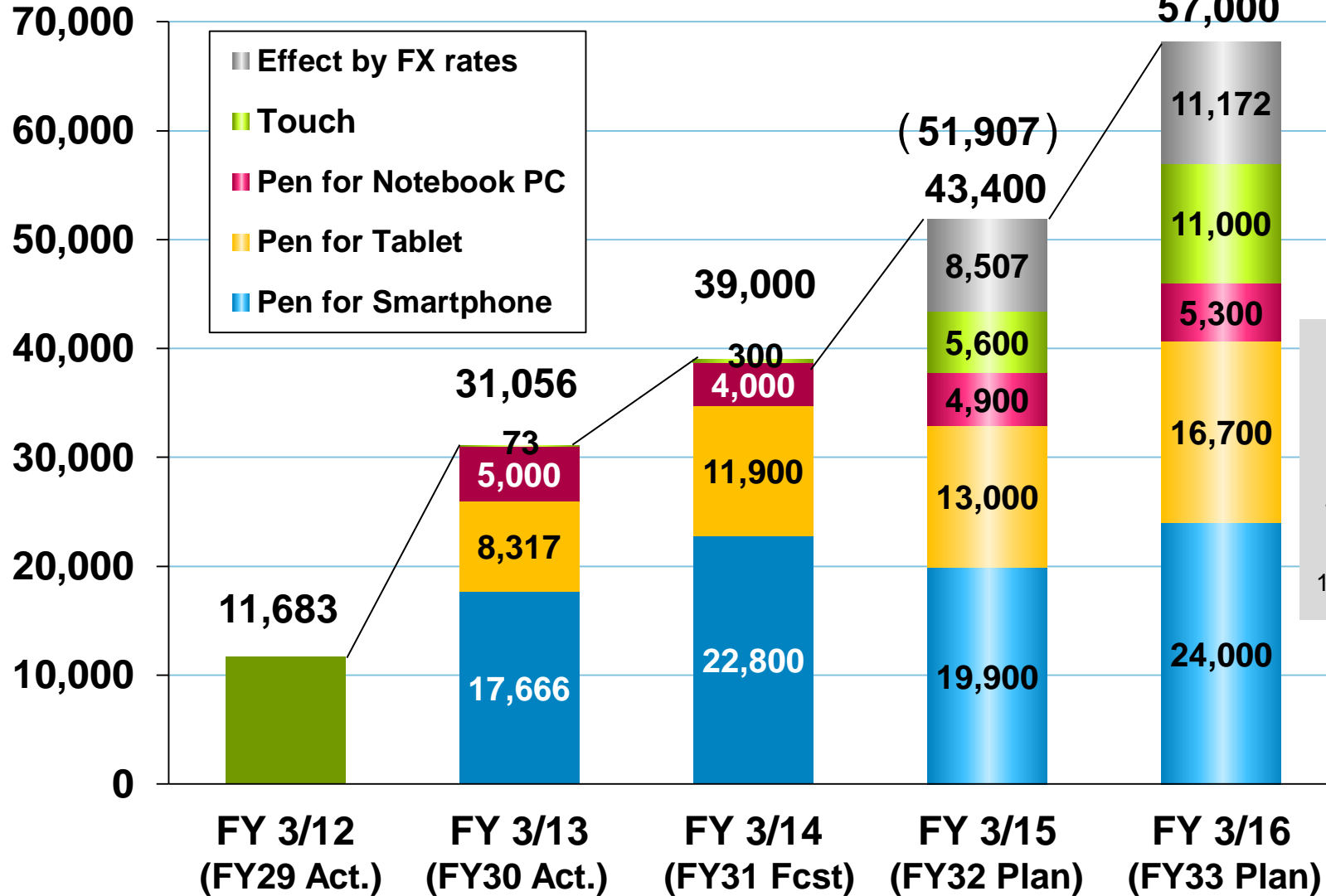
# Component Business: Sales Plan

(Unit: Million JPY)

( ) figures show plans after FX rate changes

( 68,172 )  
57,000

**CAGR**  
FY 3/14  
– FY 3/16



Sales  
**30.0%**

Revised assumption of FX rates  
1 USD  
75JPY → 90JPY  
1 EUR  
100JPY → 115JPY

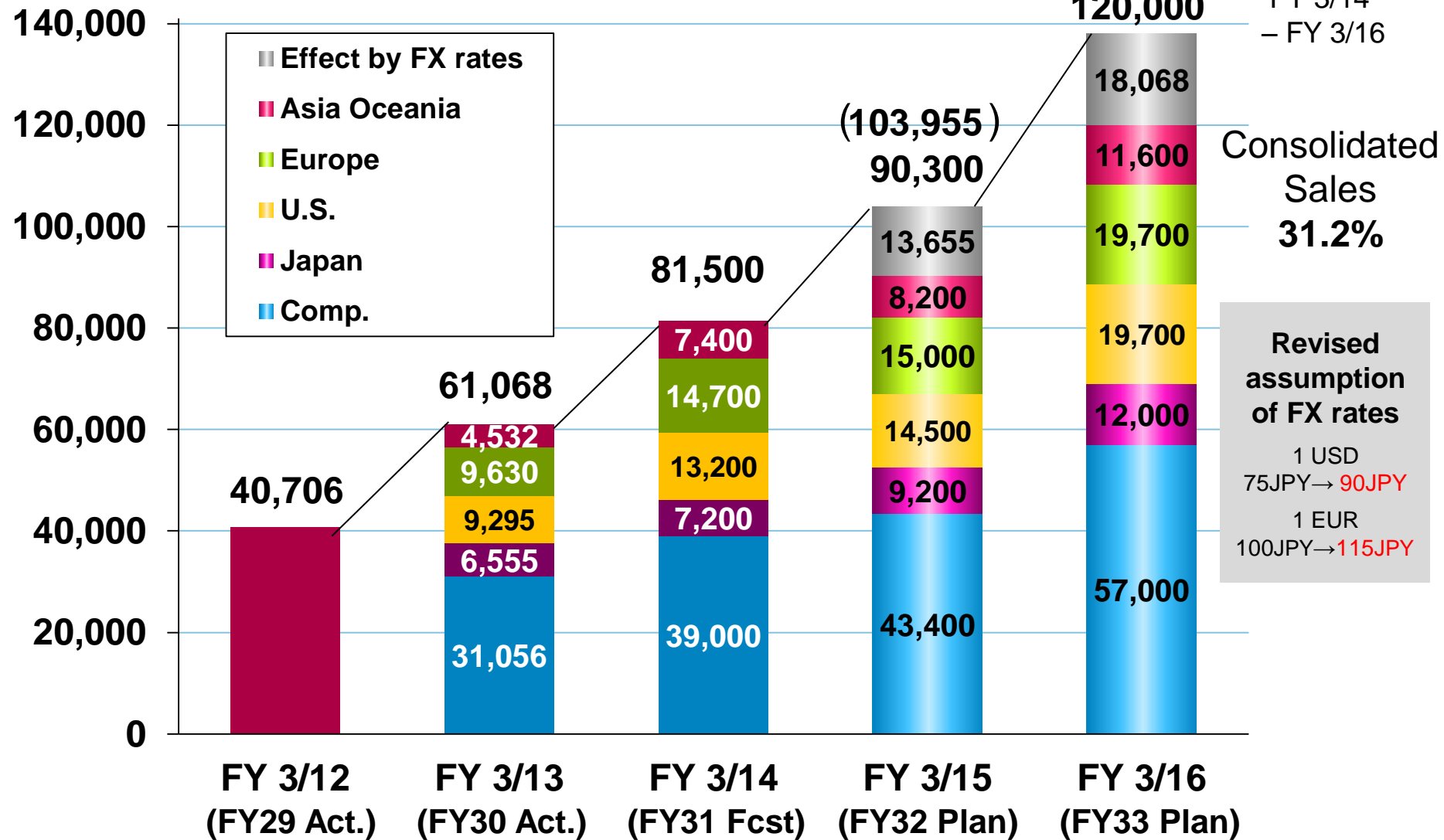
# Sales Plan By Region

(Unit: Million JPY)

( ) figures show plans after FX rate changes

(138,068)  
120,000

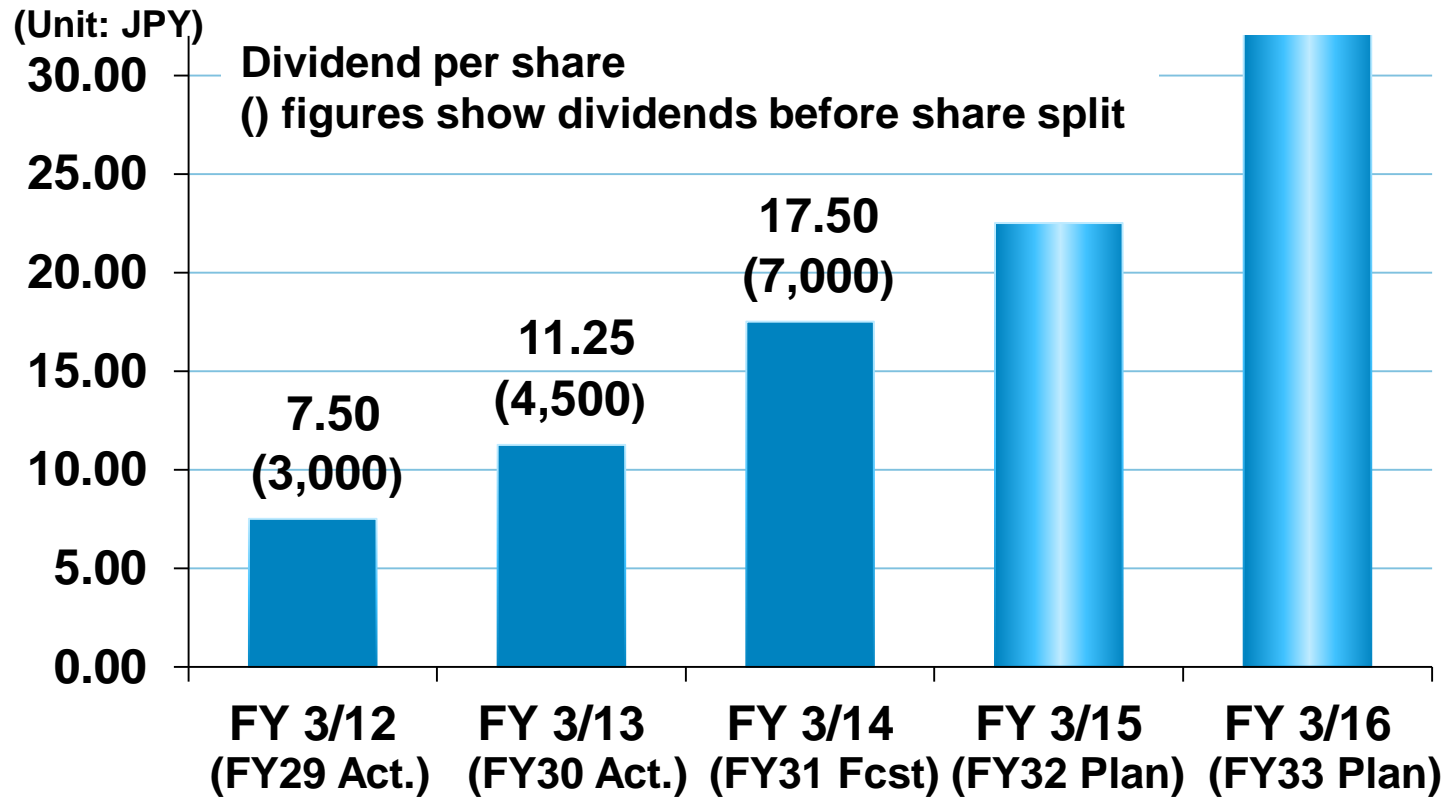
**CAGR**  
FY 3/14  
– FY 3/16



# Shareholder Returns: Medium-Term Plan

## Dividend Payout Policies

- Continue stable payouts to shareholders while maintaining stable financial base necessary for future business development
- Payout ratio to be 40% or more by FY ending March, 2016



A WORLD ALIVE  
WITH CREATIVITY.



our vision

wacom®

WE INSPIRE AND EQUIP PEOPLE  
TO MAKE THE WORLD  
A MORE CREATIVE PLACE.



our mission

wacom®



our brand

OPEN UP.  
SENSE MORE.

*for a creative world™*



wacom®

# Disclaimer

Forward-looking statements regarding future events and performance contained in this presentation are based on currently available information and involve risks and uncertainties, including macroeconomic conditions, trends of the industry in which the company is engaged and progress in new technologies. Please note that actual results could materially differ from those expressed or implied by the forward-looking statements in this presentation due to these risks and uncertainties.

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